

CELEBRATING LIFE'S FIRSTS

2013 ANNUAL REPORT



Austin
 **Habitat for Humanity®**
Affiliate of Distinction 2013-2015

OUR MISSION

Through faith in action, Austin Habitat for Humanity brings people together to build homes, communities and hope.



CELEBRATING LIFE'S FIRSTS

The power of "first" is profound. First steps, first words, first day of school, first jobs, first homes. These are the experiences we remember and that bring meaning to our lives.

Thanks to the generosity of our donors and spirit of our volunteers, Austin Habitat for Humanity is able to help hundreds of hardworking Austin families each year realize many momentous "firsts."

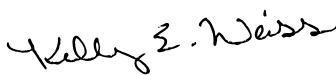
And it all starts with a decent and affordable home.

For our homebuyers, owning their first home sparks a number of other firsts that may never have been possible without homeownership. From the smaller, more personal firsts like the first day of school, first steps, first teeth, first jobs, first dates. To the larger, more incredible firsts like first kids going to college and the first time being financially secure.

Our home repair clients celebrate the first time they feel safe in their homes, the first time they can afford their utility bills, the first time they feel certain they will be able to stay in their homes. Our housing counseling clients celebrate the first time understanding and using a budget, the first time they are debt-free, the first time they have felt financially secure.

At Austin Habitat, we also marked several firsts in 2013. We were one of the first seven out of more than one thousand Habitat for Humanity affiliates across the country to be given the honor of Affiliate of Distinction. We started a metal recycling program at the ReStore. We also increased our Youth Engagement this year, working with the Ann Richard's School and Little Helping Hands.

Together in this Annual Report, we will celebrate several significant "firsts" that you have made possible. On behalf of the Austin Habitat for Humanity Board of Directors, staff, and our clients, thank you for bringing joy, security, health and peace to so many hardworking families. Thank you for building homes, communities and hope.



Kelly Weiss
President and CEO



Everett Plante
Board Chair

A world where everyone
has a decent place to live.

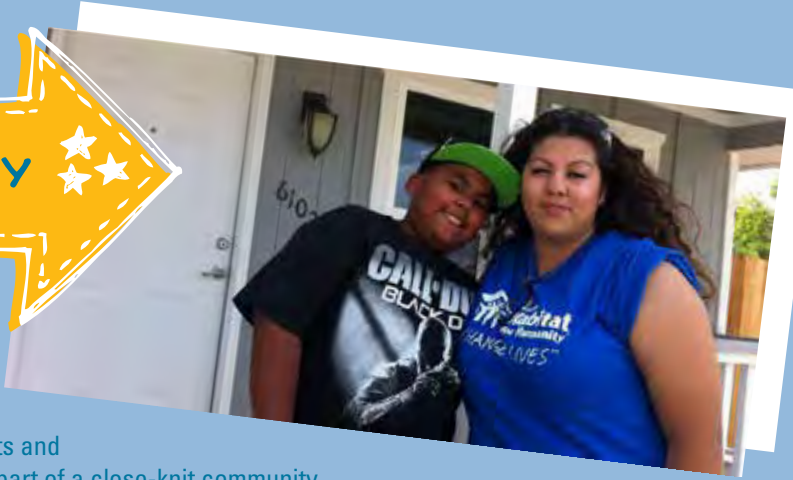
OUR VISION

ELIJAH'S STORY

For Elijah's birthday, all he wanted was to host a sleepover. He'd never really had friends over to play and no one had ever slept over. Elijah and his mom, Rachal, had always lived in small apartments and moved often, so they were never a part of a close-knit community.

Two months after moving into their brand new Habitat home, Elijah turned ten. He had quickly made friends in the neighborhood, and to celebrate his birthday, Rachal knew that the perfect way to celebrate was a sleepover. It snowed for the first time that Elijah could remember, and it was the first time he had ever had friends to sleepover. "I just wanted to have some friends over for the first time, to show them my room and my toys, and to play," Elijah explains. Rachal smiles, "It feels so good, as a mom, to hear Elijah and his friends laughing as they play. It means so much to know that he'll be friends with kids from the neighborhood for his whole life." These are memories that his home and this community made possible for Elijah. This was his first sleepover, but Rachal looks forward to many more celebrations in their home. "This is where he'll make his memories." Memories like that of his very first sleepover.

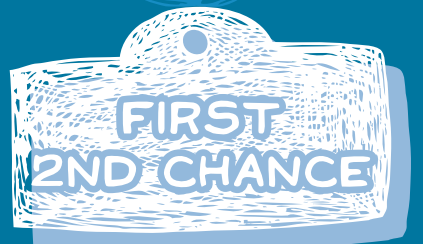
FIRST SLEEPOVER



FIRST HOME GIVEN 2ND CHANCE WITH HOME REPAIR

Sixty years ago, Addie and her husband built their cozy home in the "Hungry Hill" area of East Austin. They built a life in that home, raised their daughter, and grew old together. A few years ago, Addie's husband passed away and she retired from a long career at a local university. Addie wanted to stay in the home where she had lived so long with her husband, but as the home started to deteriorate, she was not physically able to maintain the home or to afford critical repairs it needed. Austin Habitat's Home Repair program was Addie's only hope to remain in her home. The Home Repair team replaced Addie's windows and doors, replaced rotting siding, added a hand rail for her safety, and gave the house a fresh look with new paint. The Home Repair team even helped Addie hang up her holiday lights. "I enjoyed working with them so much. Everything I needed to be done was done and they were so sweet to me through the process," Addie explains. She is at peace knowing her home is safe for her to live out the rest of her life. "I will be here until I'm not here," she says gratefully and reflects on how she misses Jesse and John from Austin Habitat's Home Repair Team. These critical home repairs have given Addie a second chance, allowing her to age in place in the home she made with her husband – their first and last home.

FIRST 2ND CHANCE





FIRST ROOMS OF THEIR OWN: ZACRYE, MIGUEL AND ZAPHANY

On a Spring day in 2013, Zacrye (12), Miguel (11), and Zaphany (8) attended a community celebration and Habitat home dedication with their parents. Their mother, Joyce, tearfully remembers what they said as they explored one of the houses. "Wow, this is such a nice house!" and "I really wish we could have a house like this one."

They had no idea that they were there to celebrate their family's first home. They had no idea that house was theirs. That their parents had worked for years to repair their credit in order to be able to buy a home. That their dad, Miguel Sr., had not only worked at his full time job but also helped Joyce complete 300 hours of sweat equity in building this and their neighbors' homes in order to surprise their children with the ultimate gift: a home of their own.

Miguel and Joyce met when they were just teenagers, 21 years ago. They've been married for 16 years, had 3 children, supported Miguel's eight year service in the United States Army, and built a life together. But life wasn't easy. "Rent kept going up and up," Joyce remembers. "It was getting really hard for us." Moving from apartment to apartment, they dreamed of having their own home, a safer place that was a better environment to raise their children who had to share rooms and wanted their own space. They couldn't really play outside, they explain, "Older kids would always take their toys and tantalize them. They were afraid to play in the apartment complex."

They had struggled financially and their credit scores were low. They thought they'd never be able to own a home. Until they found out about Austin Habitat. They worked closely with Habitat HUD-certified Housing Counselors, they saved, they paid off their debt, and after working really hard, they achieved their goal.

This is the first time Miguel and Joyce have ever owned a home, and the first time their children have ever had their own rooms. When CEO, Kelly Weiss, called the family up to the podium at the dedication ceremony, Joyce and Miguel told their children for the first time – "this is going to be our house!" The kids were in shock and disbelief. It took a few minutes to set in.

Finally, it hit home. They ran around the house picking their rooms and pointing out where they were going to put their beds, their desks, and their toys. "Red has always been my favorite color," Zacrye laughs, "and my mom and dad let me pick that color for my room." His little brother went with gray and his sister went with coral. It was the first time they were going to have their own rooms, and the first time they got to choose what color to paint the walls.

Together, the family has planted their first garden in their backyard and they work together to maintain it. They've got Swiss Chard, tomatoes, bell peppers, carrots, chilies and a variety of other vegetables. And for the first time in their life together, they are financially stable.

"One of the things we missed the most while living in apartments was being able to barbecue and have people over. Since we've been in our house for a year, we barbecue and have our friends and families over all the time," they describe. "It's more than just a house, it's a home."

FIRST ROOMS



FIRST VOLUNTEER EXPERIENCE



If you've volunteered on a build with Austin Habitat in the last few years, chances are, you've worked with Pete. One of Austin Habitat's "Regular" volunteers, Pete comes back every week. Here's his story:

"I first got involved with Habitat in 2005 after Hurricane Katrina. I saw so many news stories about Habitat's efforts to recruit volunteers and help rebuild communities. I was hesitant since I had zero construction skills, but eventually I decided to give it a try.

My first day was a wall raising. I remember being overwhelmed, impressed with the amount of work completed in one day, and amazed to hear the house would be finished in only 8 weeks. My first task was unloading walls from the trailer. I raised walls with a crew led by Bill, a Regular Volunteer, and he introduced me to other Regulars and the AmeriCorps. I appreciated the tremendous effort and planning that went into making the wall raising day a success -- from recruiting a large volunteer group on a weekday, to having all the walls pre-fabbed and ready to go in.

It's rewarding to meet the family whose house I'm helping to build. Their smiles and tears of joy make all the hard work worthwhile. I'll never forget the family of the first house I worked on. She was a divorced middle school teacher with four children. My mother is a retired middle school teacher, and both of my grandmothers were teachers, so I felt an immediate and personal connection. **When I looked at that partner family, I saw my family.**

The energy on a Habitat site is incredible. At the end of a build day I may be exhausted, but somehow I always return home with more energy than I started. The wonderful Habitat staff make it all possible. From the project managers to the development and family services folks, everyone I've met is energetic and friendly and dedicated to the mission. They're always quick to welcome a new Regular to the Habitat family."



PETE'S STORY

Housing is considered affordable when a household pays less than 30 percent of their income. The impact of owning a home and having affordable payments is powerful. It's not just a house, it's a home. It's the foundation for a better life and a stronger community.

HOME OWNERSHIP IMPROVES NEIGHBORHOODS AND STRENGTHENS COMMUNITY



HOMEOWNERS ARE

28% more likely to repair and improve their home

11% more likely to know who represents them in Congress



28% more likely to vote
1.3x more likely to read a newspaper

HOME OWNERSHIP IS GOOD FOR CHILDREN



Children of homeowners are 25% more likely to graduate from high school

116% more likely to graduate from college



Will earn 24% higher income in their lifetime

Are far less likely to become teenage parents or depend on welfare later in life



HOME OWNERSHIP IS HEALTHY



Low-income home owners report higher satisfaction, self-esteem and control over their lives

Better physical and psychological health



When a household spends less than 30% of their income on housing, they can allocate more than twice as much of their income towards buying healthier food, medicine and health care, and insurance than families who have to spend 50% or more on housing

HOME OWNERSHIP IS GOOD FOR THE ECONOMY



Home equity is the leading asset households can leverage to start businesses, finance college educations or invest in other activities

Owning a home is the largest source of personal wealth for most families



The construction and sale of each home built generates significant impact on the economy including job creation, consumer spending, fees and taxes

Having a
HOME MATTERS

Better
psychological
health

Better
physical
health

Greater
safety

More
stability

2013

BY THE NUMBERS



\$1,379,411

IN VOLUNTEER LABOR



25 NEW HOMES

19 FORE CLOSURES PREVENTED



1,091

Families Served



65 HOME REPAIRS



\$575,153

in property taxes paid by Habitat homeowners

61,117

Volunteer Hours



8,608

VOLUNTEERS



HOMEBUYERS EDUCATED



FAMILIES COUNSELED



Improved
education
outcomes

Higher
income
prospects

Increased
savings &
financial security

Greater
happiness

Higher rates of
social and
political
participation

Better
Community

ReSTORE

Austin Habitat's ReStore was the first in the country, and 22 years after opening its doors, the ReStore continues to be a true original. A DIY paradise, the ReStore offers unique items for your home, ranging from tools and supplies to doors, windows, furniture, sinks, cabinets, and appliances, all at a super affordable price. In 2013, we added another first for us which was metal recycling, adding another way in which the ReStore helps build a more sustainable community.

2013 RESTORE IMPACT NUMBERS

5,760
DONATIONS TO
THE RESTORE



201,940 POUNDS OF
METAL RECYCLED



1,139,908

POUNDS SAVED
FROM LANDFILL

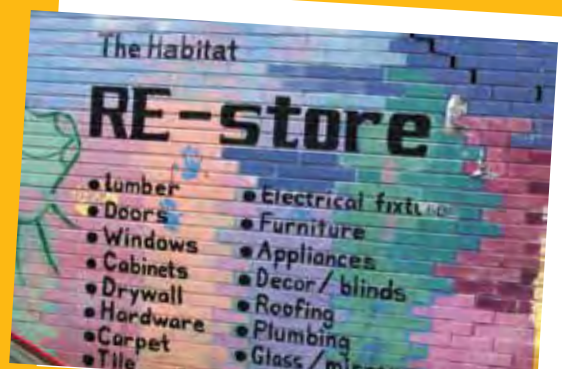
15,488,049

POUNDS SAVED
FROM THE LANDFILL
SINCE 1992

DONATE | SHOP | VOLUNTEER

The ReStore builds community by

- Generating funding for Austin Habitat's affordable homeownership, home repair and housing counseling services
- Offering an affordable and diverse selection of home improvement materials
- Serving as a community recycling center, diverting millions of pounds of excessive waste from Austin landfills
- Hosting educational workshops and community events
- Providing meaningful community service and volunteer opportunities
- Complementing efforts in Austin to protect the environment and keep our city beautiful

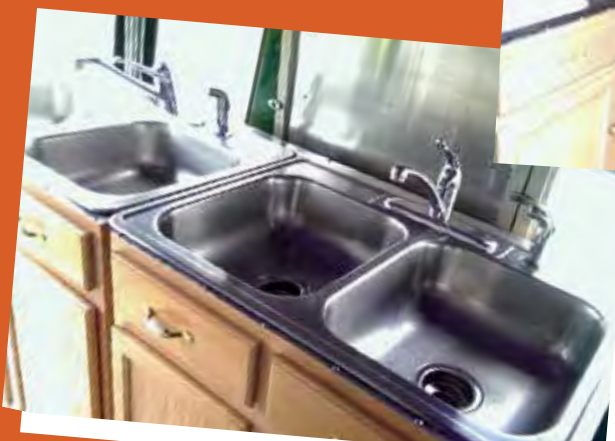


ReSTORY

**FUNKY
FOOD
BUS**



Mike and his girlfriend, Helen, are the proud owners of The Funky Food Bus. The couple wanted to use their culinary expertise to open a food trailer and share their delicious treats and coffee with everyone while bringing smiles to more people's faces. Starting a business is a lot of work and can cost a lot to get off the ground. Mike and Helen did not have any money to waste so they had to get creative. They found an old unused bus and transformed it with sinks, faucets, cabinets, tile, windows and a door all purchased at the Austin Habitat for Humanity ReStore. Mike and Helen proved what can be accomplished with a little bit of creativity and the right resources. "We took what we had and made something awesome from it with the help of the ReStore," Mike said. "We really don't know if we would have been able to complete the project anywhere near budget if it wasn't for the ReStore." The ReStore has been a resource for Austin homeowners and businesses since 1992. In addition to providing affordable building materials to shoppers, the ReStore helps support a sustainable community while funding Austin Habitat's home building, home repair, and education programs.



GLOBAL IMPACT



As one of more than 1,500 Habitat for Humanity affiliates in the country and 70 more around the world, we are part of a global movement to combat poverty and improve the lives of people everywhere with access to decent shelter. There are close to 2 billion people around the world living in slum housing. More than 100 million are homeless. One in four of people live in conditions that harm their health, safety and prosperity, and opportunity.

Our focus is local, but our impact is global.

Every time one of our homeowners closes on their house, we contribute \$2,000 to the work of an affiliate in a developing country. Since Austin Habitat was founded, we have helped serve 193 international families through these contributions. In 2013, we provided \$50,000 to Habitat for Humanity Sri Lanka and served 11 families. Habitat Sri Lanka has been a critical part of the ongoing recovery from years of civil war and natural disaster by providing solutions to overcrowded, unsafe and substandard housing. Families like the Niroshani's whose small house was made of scrap wood and coconut leaves now have stronger structures with secure roofs to withstand the region's strong weather and continue to provide shelter and safety to the people living within.



When you support Austin Habitat, you not only help to build a better Austin, you help to build a better world.

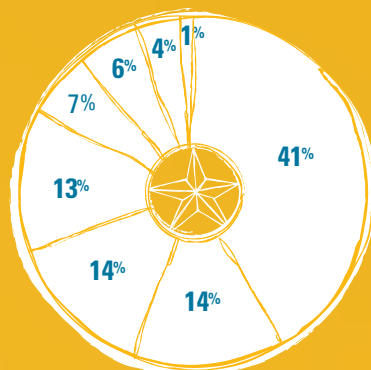
2013 BOARD OF DIRECTORS

Ross Buhrdorf	Robbi Millest, Secretary
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Chip Dart	Rep. Eddie Rodriguez
Mildred Davis	Jeff Serra
Chris Elliott	Eric Smith
Dr. George Gau	Sarah Stasney-Chun, Treasurer
Mark Hutcheson, Vice Chair	Sherine Thomas
Mark Masten	Suzanne Weinert
Nikelle Meade	Meredith Young

2013 FINANCIALS

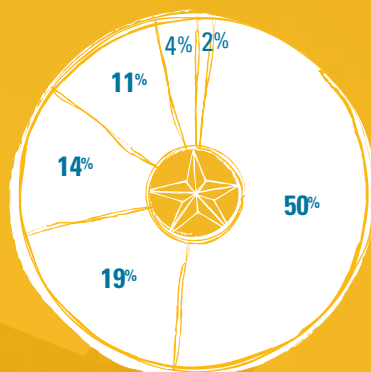
ASSETS

7,420,301	41%	Mortgages
2,547,010	14%	Land held
2,562,835	14%	NMTC JV Investments
2,292,376	13%	Cash & Equiv
1,172,285	7%	Construction in Progress
1,158,041	6%	Receivables
759,730	4%	PP&E & Inventory
251,422	1%	Other
18,164,000		



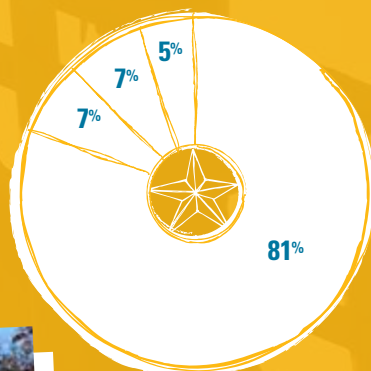
INCOME

4,017,755	50%	Contributions & grants
1,505,000	19%	Home sales
1,137,732	14%	ReStore
899,021	11%	In-kind contributions
277,095	4%	Affordable Housing Income
136,691	2%	Other revenue
7,973,294		



EXPENSES

5,713,286	81%	Low-cost housing program
514,703	7%	ReStore program
482,196	7%	Management & General
358,145	5%	Fundraising
7,068,330		



THANKS TO OUR DONORS

In 2013, we engaged 164 corporate teams, 65 Faith based groups, 29 schools and 52 civic and community groups. You are responsible for making these firsts possible for Austin Habitat families and we will be forever grateful for your support.

\$250,000 and higher: City of Austin, Texas Department of Housing and Community Affairs (Bootstrap)

\$100,000-\$250,000: Cornerstone Homeownership Innovation Program (CHIP), Home Depot Foundation

\$50,000-\$99,999: Austin Bar Foundation, Austin Board of Realtors, Empower Network, HomeAway, IBM Employee Charitable Contribution Campaign, Isla Carroll Turner Friendship Trust, Realty Austin, Sigma Alpha Epsilon - Texas Rho Chapter, Texas State Affordable Housing Corporation, Thrivent Financial for Lutherans, Wells Fargo Foundation

\$25,000-\$49,999: Citi Foundation, Drummond Group, Episcopal Diocese of West Texas - Bishop Jones Center, Federal Home Loan Bank, GM Foundation, JPMorgan Chase Foundation, Mitchell Foundation, Silicon Labs

\$15,000-\$24,999: Bank of America Charitable Foundation, Capital Area Housing Finance Corporation, Emmis Austin Radio Broadcasting Company, Janet Harman, Knights of Columbus: St. Catherine of Siena Council 8156, State Farm Mutual, the ABE Charitable Foundation, the Roy F. & Joann Cole Mitte Foundation, Tsourmas Family Trust

\$10,000-\$14,999: Alice Kleberg Reynolds Foundation, Applied Materials, AT&T Foundation, Austin Community Foundation, Catholic Diocese of Austin, David Gatchell, David T. De Roo, Dell Employee Giving, Episcopal Church of the Good Shepherd, Fannie Mae, Housing Authority of the City of Austin, Larry Parks and Pat Love, Michael A. Ryan, Popp Hutcheson, the Graham Family Foundation, the William J. and Dorothy K. O'Neill Foundation, Westlake Methodist Church

\$5,000-\$9,999: Advanced Micro Devices, All Saints Episcopal Church, AQUILA Commercial, BBVA Compass, Beard, Bee Creek United Methodist Church, Ross and Paula Buhrdorf, Cirrus Logic, Bryan Cox, Chris Davis, Scott and Barbara Dukette, Michael and Wendy Elasser, First Baptist Church - Austin, Jay Fraley, Freescale Semiconductor, George Gau and Mary Pat Mueller, Bruce and Sarah Harrison Heart Sing Foundation, Hillview Christian Ministry, John and Peggy Hintz, Hope Presbyterian Church, Howdy Honda, Intel Volunteer Grant Program, Joni Templeton Charitable Trust, the Lawyer Referral Service of Central Texas, Leaman, Manchaca United Methodist Church, Oxford Commercial, Points of Light Foundation, Bob and Estrella Posey Rackspace, Jeff and Deanna Serra Southwest Texas Conference of the United Methodist Church, St. David's Episcopal Church, St. Luke's On the Lake Episcopal Church, St. Mark's Episcopal Church, St. Thomas More Catholic Church, St. Vincent de Paul Catholic Church, Stone Soup Fund, Tokyo Electron, U.S. Department of Housing and Community Development, Westlake Hills Presbyterian Church

\$2,500-\$4,999: Austin Real Estate Networking, Luke Beausoleil, Bountiful Blessings Fund, David Bratton, James and Diane Cano, Centene Corporation, Cevallos Brothers Productions, Charles Schwab Foundation, Church of the Savior Baptist Church, Chris Collier, Anthony D'Anna and Julie Killingsworth, David Weekley Homes, Matthew and Juliette Dirba, Doucet & Associates, First United Methodist Church - Austin, First United Methodist Church of Pflugerville, Fiserv Solutions, Frost Bank, Hewlett-Packard Employee Giving, Husch Blackwell, Mark and Shannon Hutcheson, KLA-Tencor Foundation, Lubbock National Bank, Alan and Kimberly McCollum, Shawn Muncy, National Funeral Directors Association, New Gate Church - English Mission, Northwest Hills Methodist Church, Valerie K. Rawlings, Redeemer Lutheran Church, Riverbend Church, Andrew Shores, Silicon Labs Employee Giving, Silicon Valley Bank Foundation, St. Martin's Lutheran Church, St. Matthew's Episcopal Church, James P. Stansberry, Tarrytown United Methodist Church, Gunnar Teltow, the DuBose Family Foundation, the Posey Foundation - Project Pay It Forward, UT Campus Chapter, Vertive Inc., Weekly Family Fund, Jean Weingarth, Wilson Sonsini Goodrich & Rosati Foundation, Daniel Young

\$1,000-\$2,499: The Abbot Foundation, Abode/Fern Santini Design, James and Laura Addison, American Institute of Architects, Mark Anderson, Apple Computers, Arnold Foundation, AVP Management Services, Karen Baran, Kevin and Barbara Barry, George and Eleanor Berry, David C. Betz, Brookfield Residential Co, Laurie Brown, Gerard and Barbara Bula, Robert Burns, William K. Burton, Patrick Butler, Annette Caputo, Carlson, Brigrance & Doering, Inc., Cathey E. Carter, CAS Residential, Catellus Development Corporation, CCIM, Chevron Humankind Employee Funds, Dave Chun and Sarah Stasney-Chun, Alexander Coke and Mary Yznaga, Bruce and Kathryn Coleman, Susan Cooper, William G. Cowan, James and Christine Cowden, Gary T. Crum, Salvador Deocampo, Nathan T. Dooley, Fidelity Charitable Gift Fund, Peter and Peggy Field, First English Lutheran Church, Freescale Employee Giving, David and Janet Freidberg, Friedel Family Foundation, William and Rosemary Galloway, Theresa C. Garza, Samuel and Marguerite Georgeson, Bob and Vicki Ann Goodwin, Gracy Title Company, HEB, Highland Park Baptist Church, George Hobbs, Susan A. Hunt, Nelson and Joan Hyde, IBM Retiree Charitable Campaign, James and Judith Isaacson, Robert and Cheryl Ann Jennings, Glenn and Carolyn Jorden, JPMorgan Chase, KCL Foundation, Keyes Charitable Trust, Ervin Knezek, Jane Kovacs, Larry and Sheila Kuehn, Steven Landherr, Laura Britt Design, Carl and Charlene Lemonds, Jr., James Hart and Cathy Leigh Little, Mike Lowey, Richard Lowke, Col. Ted R. and Linda Maddry (RET), Michelle Maganis, Jennifer Markley, David and Mary Kay Marmonti, Margaret Martin, Ronald and Marlene Massa, John Massey, Mark Masten, Eddie and Mary Mazurek, Betty J. McBride, Bishop John McCarthy, Eileen McPhee, Stephen Mercer, Melissa Merritt, Andrew and Robbi Millest, Christopher Munson, Carrie Nauyalis, Charles Nevill, North Travis County Chapter of Thrivent Financial, Omni Bank, David and Susan Pacinda, David and Dana Parker, Matt Pickens, Patricia Plante, Mark Poag, Jason Rock, Roe Family Charitable Gift Fund, Rolling Hills Community Church, Ryan Street and Associates, Stephen Schottman, Shepherd of the Hills Presbyterian Church, Carl and Suzanne Shepherd, Tom Shively, Smith NMTC Associates, Cynthia Smith, Stephanie Sobotik and Julie Jordan, Philip Southwick and Mary Voorhies, Square D, St. Alban's Episcopal Church, St. Catherine of Siena Catholic Church, St. Clair Family Foundation, St. Michael's Episcopal Church, David Tandy, Sister Teresa George, Texas Parents the Finish Line Car Wash, the GE Foundation, Sherine Thomas and Tom Nuckols, Ralph B. Thomas, Ticom Geomatics, Triumphant Love Lutheran Church, TRUIST Connect, University Christian Church, Jim and Caren Upshaw, Linda Valenti, Vanguard Charitable Endowment Program, Vida Capital, Connie Walker, R.W. Walters, Warren Walters, Weiss Architecture, Richard and Kelly Weiss, Westminster Presbyterian Church, Michael and Regina Wey, Patrick Whitenight, Mary Worthly, Thomas Zuiss

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