

2020

ANNUAL REPORT

Austin
Habitat for Humanity[®]





A MESSAGE FROM OUR CEO

For 35 years, Austin Habitat for Humanity has built community and improved lives for hard-working families in Central Texas. We entered 2020 with ambitious plans for an exciting year of milestones, celebrations, and firsts. Our work advocating for better housing policies had paid off with the passage of “Affordability Unlocked”, and we began seeing new partnership opportunities opening up for future affordable home construction. Suddenly the world hit pause. Volunteers could no longer work on construction sites. ReStore traffic slowed to a crawl. There was no playbook for how to deal with this, but failure was not an option. While the world was hunkered down, dealing with a pandemic, we had families in our pipeline who needed a safe, stable place to shelter who had no place to home school and no options to work from home. At that point, we knew we had to do whatever it took to get those homes built for the families that were counting on us.

Our Austin Habitat team truly put their faith into action to ensure that we could deliver on our promise. We kept our ReStores open by quickly adapting with plexiglass partitions, cart cleaning stations, hand sanitizer, and masks. Remember when those were impossible to find? We shifted to online housing and financial counseling to meet the needs of families in our region. Our construction team finished the spring build season without the hundreds of helping hands we usually rely on to lighten the work. We took our community outreach online hosting virtual Affordable Housing Community Conversations to educate our community on the need for affordable housing. We even hosted our first virtual fundraising event, Building Community from Home, and

generated over \$400,000 to support our mission. During the year, twenty-two homes were constructed, seven Habitat homes closed, and fourteen additional affordable homes were sold through our HomeBase program. Our team, board, and supporters responded with resiliency and determination that saw us through this challenging year.

But 2020 did not just challenge health and safety; we also witnessed social unrest and a call for a more diverse, equitable and world. This call is fundamental to who we are as an organization, “to love our neighbors as ourselves.” Habitat always has and will continue to serve our neighbors of all races, genders, faiths, and backgrounds as we work to build community together. We are proud to share that our homeowner families are more than 70% people of color, and 60% of our families are single mothers, representing populations often shut out of homeownership.

During the past year, we saw first-hand the pandemic’s impact on communities of color already suffering due to systemic racism that has too often played out in housing policy. We will continue to advocate for policies at all levels of government that ensure that every family – no matter who they are, where they live, or how much money they earn – can build the foundation for a stable and healthy future.

We also listened to what we were hearing and looked within to see where we could do better. We reaffirmed our commitment to a culture where everyone feels welcome, safe, visible, respected, supported, and valued. In addition, we committed to intentionally focus on recruiting a more diverse candidate pool for our Board of Directors. As a result, our newest board class was comprised entirely of women or people of color.

We pledge to continue this critical work to ensure that Austin Habitat for Humanity remains a place that is inclusive and where all people from all backgrounds are welcome. In addition, we will focus on amplifying diverse voices throughout the organization and the community.

Together we are stronger. Despite the challenges, 2020 was a year of remarkable success and growth. With your continued support, we will build a better community. Thank you for your prayers, support, and encouragement.

Onward,

Phyllis Snodgrass

Our Mission

Seeking to put God’s love into action, Austin Habitat for Humanity brings people together to build homes, communities and hope.

MEET LINDA | Habitat Family Partner

After battling adversity for many years, Linda is now thriving as a caregiver for her two granddaughters. Born in Honduras, Linda came to the United States 20 years ago to pursue her dreams and seek opportunity. After months of studying and hard work she became a U.S. citizen. However she continued to face challenges. She experienced a period of homelessness, sleeping in her car because her living situation felt unsafe. She escaped an abusive marriage and sought help from the SAFE Alliance, a local non-profit supporting abuse survivors. SAFE helped Linda tremendously and she now volunteers and speaks to groups of other survivors. Linda is currently employed as a teacher with Child Inc.

Motivated by the love of her family and the strength gained overcoming years of hardships, Linda set her eyes on fulfilling her dream of becoming a homeowner in partnership with Austin Habitat for Humanity. In 2020 she built her home alongside house sponsor Realty Austin, volunteers, and the Austin Habitat for Humanity construction crew and is now a homeowner. For the first time ever, she has her own room and enough space for her growing granddaughters. Her home has provided her the safety and security which she always needed.

“ This year has been very positive for me because I got my home. Everybody else thinks that 2020 has not been a good year, but for me it has been the best year ever thanks to you. This home means so much to me...and to have my grandkids all together with me means so much. Thank you, you made it possible. ”

-Linda



Who We Serve (Individuals in the past 5 years)



- 53% Latino/Hispanic
- 25% White
- 15% Black/African American
- 5% Asian
- 2% Other/Multiple Races



OUR PROGRAMS



NEW CONSTRUCTION

Austin Habitat for Humanity builds new homes in partnership with qualifying partner families and the community in Bastrop, Blanco, Caldwell, Hays, and Travis counties. The homes are sold with an affordable mortgage to provide families the opportunity to be successful, long-term homeowners. This program is not just about owning a house, it's about having a home, building communities, and providing a platform for success.



ReSTORE

Austin Habitat for Humanity opened the nation's first ReStore, a home improvement store and donation center, in 1992 to support its mission. Located in Austin and San Marcos as well as online, Austin Habitat ReStores accept and sell new and used furniture, appliances, building materials, and home goods to the public at a fraction of the retail price. Local residents and businesses play a key role with every purchase and donation helping Central Texas families and the environment.



CRITICAL HOME REPAIR

The Home Repair Program fills an important need by alleviating substandard living conditions for homeowners and their families through critical home repairs. This program typically serves seniors, veterans and people with disabilities who have limited resources to complete the repairs themselves, helping them remain independent.



AFFORDABLE HOUSING PARTNERSHIPS & CONSULTING

HomeBase is a 501(c)(3) subsidiary organization of Austin Habitat for Humanity. HomeBase expands upon the traditional Habitat model as a supporting entity, serving as a hub to connect qualified buyers, affordable financing, city programs and funding, and builders/developers with affordable units for sale.



HOUSING & FINANCIAL COUNSELING

Our Housing & Financial Counseling Program works with individuals and families to help them gain financial stability. This program fosters financial management skills including repairing credit, reducing debt, adhering to a budget, preventing foreclosure, avoiding predatory lending practices and more.



ADVOCACY

Austin Habitat for Humanity is at the forefront of policy and research around affordable housing and community development. As a voice for those in need of safe and affordable housing, we partner with multiple government, non-profit and community entities to reform laws and policies in a non-confrontational, non-partisan way.

FINANCIALS



REVENUE

\$3,887,962	● 47%	ReStore
\$2,872,907	● 35%	Contributions & Grants
\$1,188,028	● 14%	Home Sales
\$248,409	● 3%	Other
\$59,172	● 1%	In Kind Contributions



EXPENSES

\$3,314,697	● 46%	ReStore
\$2,425,699	● 33%	Low Cost Housing
\$793,081	● 11%	Fundraising & Communications
\$731,805	● 10%	Management & General



ASSETS

\$10,788,353	● 31%	Mortgages
\$10,615,882	● 30%	PP&E & Inventory
\$4,958,354	● 14%	Land Held
\$4,567,687	● 13%	Cash & Equiv
\$2,960,958	● 9%	Construction in Progress
\$547,136	● 2%	Other
\$383,072	● 1%	Receivables

OUR 2020 IMPACT

446 FAMILIES
EMPOWERED
BY OUR PROGRAMS

22 NEW HOMES
BUILT

14 HOMES PROVIDED
THROUGH
HOMEBASE



**15 CRITICAL
HOME REPAIRS**

**395+ INDIVIDUALS
RECEIVED HOUSING
& FINANCIAL COUNSELING**



ReSTORE COMMUNITY IMPACT



**OVER \$2 MILLION IN
ReSTORE PRODUCT
DONATIONS**



**HIGHEST GROSSING
ReSTORE IN
THE COUNTRY**



**72 ReSTORE
COMMUNITY
PARTNERSHIPS**



**84 SEMI-TRUCKS OF
RECYCLED MATERIALS
DIVERTED FROM LANDFILL**

NEW CONSTRUCTION SERVES

64% SINGLE MOTHERS

75% MINORITY HOMEOWNERS



3,699 VOLUNTEERS PROVIDE **23,351** HOURS OF SERVICE
GRANTING **\$668,438** IN VOLUNTEER LABOR



OUR FUTURE



EXPAND PARTNERSHIPS
WITH DEVELOPERS &
BUILDERS



DEVELOP INNOVATIVE
AFFORDABLE HOUSING
OPPORTUNITIES

ReSTORE SALES FUND
AUSTIN HABITAT FOR HUMANITY'S
OPERATING COSTS.

**100% OF OTHER
CONTRIBUTIONS SUPPORT
AFFORDABLE
HOUSING SOLUTIONS.**

THANK YOU TO OUR DONORS

\$100,000 & MORE

Austin Housing Finance Corporation | Bank of America Neighborhood Builders | Cielo Property Group | City of Austin GO REPAIR! | Christina McGaughey Estate

\$50,000 - \$99,999

3423 Holdings, LLC | Jonathan and Yvette Boatwright - Realty Austin | CEVA Logistics | Curated Home Furnishings & Fine Jewelry | Eastside Lumber & Decking | Gordon Doig | The Home Depot Foundation | SailPoint Technologies | USDA Rural Development | Wells Fargo Foundation | Window World of Austin | John and Melissa Zapp

\$20,000 - \$49,999

Anonymous | Austin Habitat Young Professionals | Bank of America Charitable Foundation | The Burdine Johnson Foundation | Capital Area Housing Finance Corporation | Kevin and Marianne Cunningham | Grifols | Habitat for Humanity International | The Hollis Foundation | George and Sandy Huber | IBM Employee Charitable Contribution Campaign | The Junkluggers of Austin | Living Water Foundation | LoanPeople, Max and Dana Leaman | MileStone Community Builders | Praxent | The Roy F. and Joann Cole Mitte Foundation | Jeff Serra and Kirsten Tollefson Serra - JKS Family Fund | Silicon Labs | University Federal Credit Union

\$10,000 - \$19,999

A+ Federal Credit Union | Amplify Credit Union | Atlassian | Austin Board of REALTORS® Foundation | Austin Chapter of Credit Unions | Austin Telco Federal Credit Union | Better Business Bureau | Joe and Barbara Bland - Joe Bland Construction | Bumble | C3 Presents, LLC | James and Diana Cano | Cisco | City of Bastrop | City of San Marcos, CDBG | Donald D. Hammill Foundation | Engen Contracting Inc. | Facebook | Frost Bank | Greater Texas Credit Union | Heather Hudson | Homeward Inc. | Luci B. Johnson | Junior League Of Austin | Kendra Scott, LLC | James Longino | Mark Muller and Leah Billingsley | Nyle Maxwell Family of Dealerships | Parsley Energy | Patricia Roback | Ellen Sauer | Larry and Wendy Smith | Tim and Phyllis Snodgrass | St. John Neumann Catholic Church | St. Vincent de Paul Catholic Church | State Farm Insurance | Theodore P. Davis Charitable Trust | Tito's Handmade Vodka | TJX Foundation | The Zebra

\$5,000 - \$9,999

Anonymous | Applied Materials | At Home | BBVA Foundation | BigCommerce | Bright Funds Foundation | Capital One Services, LLC | Cirrus Logic | Dell Technologies | Dubose Family Foundation | ECG Foundation | Mike and Wendy Elsasser | The Episcopal Church of the Good Shepard | Five Stone Tax Advisors | GiveBack Homes | Hancock McGill & Bleau | Jay and Kara Hartzell | Heritage Title Company of Austin | John and Peggy Hintz | The Home Depot Foundation Repair Corps | Hossley Lighting | Patrick Hudson | IBC Bank | Integral Group | Keystone Bank | Stephen Loftus-Mercer | J. Larry Parks and Patricia Love | James and Margaret Martin | McCoy's Building Supply | Meshify | Terry and Patricia Mitchell | Michael Muth | John and Kennedy Neff | Dennis M. O'Brien | Perkins Coie Foundation | PNC Bank NA | Popp Hutcheson PLLC | Prosperity Bank | RetailMeNot | re:3D | Ross and Jennifer Sabolcik | Saint John's United Methodist Church | Salesforce | San Marcos Lions Club | Schneider Electric | Shepherd Of The Hills Lutheran Church | Barry and Laura Smith | SouthStar Bank | John Soyring | William and Maria Stockton | Texas Disposal Systems | Texas Gas Service | Joe and Stacie Tracy | Velocity Credit Union | Watters International Realty | WayFinder Interests, LLC

\$2,500 - \$4,999

Apple Inc. | Austin Bar Association Inc. | Austin Business Journal | Matt and Dachiell Berry | Capital Project Management | Church Of The Savior | Alexander Coke | Jim and Christine Cowden | Lee Dockray | Dorr Family Foundation | The Dunagan Foundation Inc. | Earth Share Of Texas | Endeavor Real Estate Group Ltd. | Hunter Ellinge | Fidelity Charitable Gift Fund | Michael and Christine Golden | Atchyuth Gorti | Eric Holtman | Robert and Cheryl Jennings | Joni Elaine Templeton Foundation | Knights Of Columbus: St. Catherine Of Siena Council | Shannon Kruger | Elizabeth Lorenc | Lowe's Charitable and Educational Foundation | William Magro | Shawn Muncy | Chris Pittman | Patricia Plante | The Posey Foundation | Randy and Cathy Present | Riverbend Church | Silicon Labs Matching Grant Program | St. Matthew's Episcopal Church | Shelli Taylor | Tom Nuckols and Sherine Thomas | Al and Lori Threlkeld | University of Texas Campus Chapter | Vida Capital Inc. | Herb and Dottie Watkins | Meghan Williams

\$1,000 - \$2,499

The Abbott Foundation | Clint Parsley and Alex Albright | Gregory and Lori Althaus | Donald and Lenore Anderson | Jack and Kathleen Applewhite | Arnold Foundation | Austin Community Foundation | Austin Irrigation Management | Howard and Juliana Baker | Barley- Pfeiffer Architecture | AJ Bergeron | David C. Betz | Donna Bishop | Phillip and Sherrill Bishop | Andrea Bleau | Robert Boney and Anne Nelson | Bountiful Blessings Fund | Kyle and Amy Bryson | Sean Bukowski | Gerard and Barbara Bula | Patrick Butler | Dorothy Cajka | Mary Campana | Cathey Carter | Central Texas Medical Center Foundation | Bruce and Kathy Coleman | Carolyn Conn | Deanna Conoscenti | William Cowan and Tonya Babitch | Eleanor Crook | Michael Cunningham | Emily De Quay | Laurie Dessau | Parker Donaldson | Matthew Edapparayil | Enterprise Holdings Foundation | Gayle Evezich | Kathleen Fallon | Four Rivers Association of Realtors | Ronald and Maria Fournier | Deborah Foust | David and Janet Freidberg | Friedel Family Foundation | David Gatchell | Jeff and Allison Gerold | Scott Ginder | Josh Glazer and Jennifer Robb | Justin Godfrey | Grande Communications Networks Inc. | Christopher Haag | Craig and Norma Hackler | Ian Hancock | Edwin and Mary Kay Hanson | Sirpa Harms | David Hauck | Tom Helmer | Michael Hennessey | Connie Henry | Holsum Inc. | Michael and Solange Hommel | Patrick Horne | Houston Endowment | Matthew and Laura Ikard | Heidi Jordan | Troy and Mary Jordan | Hea Kang | Seth Kaufman | Bradley and Elizabeth Kiddie | David Korts | Judith Kountoupis | Larry and Sheila Kuehn | Kurtzer Family Charitable Trust | Micah Land | Elizabeth Lawson | Ken Van Lew | Lone Star Transmission | Richard and Wanda Lowke | David and Mary Marmonti | Marlene Massa | Paul and Amy Masschelin | Jeremy Matter | Kara McGregor | Paul and Sonia Miranda | Ronald and Michael Mitchell | Daniel and Christi Mondrik | Scott and Mary Moore | The Mossman Fund | Rodney and Cathy Nairn | Sri Nallam | Alfred and Margaret Neale | Jutta Neumann | Lauren Newton | Meredith Nunis | Stephen and Debby Oatman | Ronnie and Isabel Ogden | David and Corrine O'Neil | Nicole Otramba | T.J. Palvino | David and Dana Parker | Rebecca Pattillo | Lindsay Phillips | Phogg Phoundation For The Pursuit Of Happiness | James Pitt | Mark Poag | Mary Posern | Carrie Quintanilla | Alison Raffalovich | Wendy Raschke | Ride Austin | James Ringelstetter | Peter and Gillian Roy | David and Melissa Rubin | Jill Sack | Lester Sack | Robert and Elizabeth Schlechter | Michael Seay | Bonnie Shanks | Scott Shell | Carl and Suzanne Shepherd | Dina Sherzer | Timothy Shook | Bruce Sinclair | Joshua Sitton | Jacob Skehan | Odis and Gwendolyn Skinner | Judith Sloan-Price | Philip Southwick and Mary Voorhies | Mary Speight | St. Elmo Brewing Company | Ken and Lori Steiner | Hugo Tagle | Robin Tenney | Texas National Title | Craig and Tina Timmerman | UBS Financial Services | Regina Ueltschey | United Way for Greater Austin | Vera and Richard Love Charitable Fund | Vrbo | Elaine Wagner | James Waldron | Susen Wehner | Billy Whipple | Patrick and Kimberly Whitenight | Rise Williams | Melinda Worley | Tom Zuiss

OUR 2020 GLOBAL IMPACT



**IN 2020 WE
REACHED
\$1 MILLION IN
SUPPORT OF
INTERNATIONAL
HOUSING
EFFORTS**

Austin Habitat surpassed the milestone of \$1,000,000 in lifetime tithing contributions and was awarded the Sam Mompongo Award by Habitat for Humanity International.

2020 Priority Countries 75% \$75,000

Kenya	24%	\$18,333.33
Cote D'Ivoire	22%	\$16,666.67
Lesotho	21%	\$15,833.33
Zambia	14%	\$10,833.33
Uganda	9%	\$6,666.67

2020 Priority Programs 25% \$25,000

Global Mission Fund, Orphans & Vulnerable, International Disasters

Habitat for Humanity's tithing program supports carefully chosen building and shelter projects that provide housing worldwide. Austin Habitat's tithing is a voluntary monetary contribution to help further affordable housing worldwide to Habitat for Humanity International. Each year Austin Habitat's tithing funds allow families to stand on their own, to build stronger and more stable communities.

In 2020 we supported projects in Kenya, Cote D'Ivoire, Lesotho, Zambia, and Uganda, as well as programs worldwide focusing on Orphans and Vulnerable people and International Disasters.

“In 2018, I signed up for a Global Village Build in Vietnam. It was hands down, one of the most amazing experiences of my lifetime. I returned from that build committed to increasing our tithing commitment.”

-Phyllis Snodgrass, CEO | Austin Habitat for Humanity

“ My family wanted to give Austin Habitat our sincere gratitude for all the support in receiving our forever home. Especially for being able to be part of a very helpful program like Habitat for Humanity. Another thanks to all the volunteers and sponsors for being a great support crew through the whole process, it was very much appreciated! ”

-Elizabeth, Austin Habitat for Humanity Family Partner





Austin

Habitat
for Humanity[®]