“I don’t build houses; they build me,” one of our regular volunteers recently told me. This is the heart of what we do at Austin Habitat. Our work goes beyond the 23 new homes we built, the 28 homes we repaired, and the 381 families that we educated in 2011. That’s over 432 families we served through our homeownership programs. Austin Habitat doesn’t just build homes, we build community.

At a recent home dedication, I asked the daughter of one of our partner families how she felt about her new home. She responded, “Habitat changed my life forever.” By truly transforming the lives of those we serve, we continue to expand affordable homeownership opportunities to give more working families hope. By providing affordable homes to families, we create strong neighborhoods and increase the chance of success of our children that are our future.

With 60,000 Austin residents living in substandard housing, we have so many people to reach. Our vision is to increase our impact – from serving hundreds of people a year to creating sustainable programs that serve over 1,000 families annually by 2015. With every family we serve, we grow our impact and open our hearts.

Providing sustainable solutions is key to our success. In 2011, the Austin Habitat ReStore diverted 1,051,393 pounds of construction materials from our landfills. Since the ReStore opened its doors in 1992, it has saved over 13,179,266 pounds of waste from our landfills.

Austin Habitat works to build homes worldwide through our support to Habitat International. Our focus is local, but we have a global impact. We have served 178 families in Guatemala and rural parts of Mexico. At Austin Habitat, we understand that the world of poverty housing is a global issue, and we have the ability to make a global impact.

Our work would not be possible without the support of the community, and we are grateful for your continuing stewardship of our mission and unyielding dedication to changing lives. We look forward to serving even more families and building stronger communities.

Kelly Weiss
President and CEO
IT’S MORE THAN BUILDING A HOUSE, IT’S REBUILDING A LIFE

Teshome and his family moved from Ethiopia to Austin in 2008. Though life in the United States offers many freedoms and prospects of a better future, the family has struggled. They moved 3 times in 3 years and had been living in a 2-bedroom apartment where all 4 boys shared one room before moving into their new Habitat home. Teshome wanted to make sure his sons have a stable home, get a good education, go on to college and find successful jobs. The family is grateful to be able to build their life in a house that is affordable and big enough for them to live comfortably together.

REPAIRING A HOME LAYS THE FOUNDATION FOR A BRIGHTER FUTURE

When Minda came to Austin Habitat, her house was virtually uninhabitable and her utility bills were so high she couldn’t afford them. A young woman suffering from a debilitating muscular disease, Minda didn’t let her disease or financial situation get her down. With hope and determination, she worked on her house and trained for a triathlon. Austin Habitat and volunteers from Texas Gas Service gave Minda a new back door and fixed her home’s foundation, plumbing, windows, siding, and air conditioning. So grateful for what Austin Habitat did for her, Minda volunteers on repair projects to help others in need.

MISSION

Through faith in action, Austin Habitat for Humanity brings people together to build homes, communities and hope.

VISION

A world where everyone has a decent place to live.
**REVENUE 2012**

- Contributions & Grants: $3,554,953
- ReStore & DeConstruction: $996,488
- Home sales: $1,185,000
- In-Kind contributions: $478,900
- Other revenue: $234,863
- **TOTAL**: $6,450,204

**EXPENSES 2012**

- Low-cost housing program: $4,074,057
- ReStore program: $471,830
- Fundraising: $336,447
- Management & General: $473,889
- **TOTAL**: $5,356,223

**ASSETS**

- Mortgages: $5,509,137 (38%)
- Land held: $3,770,142 (26%)
- CIP: $1,715,901 (12%)
- Cash & Equiv: $1,129,302 (8%)
- Investments: $998,238 (7%)
- Property & Equip: $503,783 (3%)
- ReStore inventory: $270,390 (2%)
- Other: $763,056 (5%)
- **TOTAL**: $14,679,949

**INCOME**

- Contributions & Grants: $3,554,953 (55%)
- Home sales: $1,185,000 (18%)
- ReStore & DeConstruction: $996,488 (15%)
- In-kind contributions: $478,900 (7%)
- Other revenue: $234,863 (4%)
- **TOTAL**: $6,450,204

**FUNCTIONAL EXPENSES**

- Low-cost housing program: $4,074,057 (76%)
- ReStore program: $471,830 (9%)
- Fundraising: $336,447 (6%)
- Management & General: $473,889 (9%)
- **TOTAL**: $5,356,223
Natalie, a 28-year-old single mother, understands how important it is for children to grow up in a stable home and is determined to provide it for her daughters. “As long as you set a goal and work your hardest to achieve it,” Natalie says, “you can do anything.” This is the mantra that drove her to work toward homeownership and demonstrate to her children what it takes to be successful. Before their Habitat house, they shared a 1-bedroom apartment. They now have a peaceful place big enough for all of them, a yard for the kids to play in and the assurance they won’t have to move when the rent is raised. This house has changed everything for them.

Habitat for Humanity is dedicated to eliminating poverty and homelessness throughout the world. An important tenet of all Habitat affiliates is to help combat global poverty housing. Austin Habitat is proud to contribute to international Habitat affiliates that help people in the world’s poorest communities. In 2011, we gave $69,000 for Disaster Relief in Haiti and to affiliates in Guatemala and Mexico. We were also honored by Habitat for Humanity International for contributing a total of $557,146 in tithe gifts that have served 178 families. Thank you for being a part of transforming lives at home in Austin and abroad!
In 2011, Austin Habitat's ReStore diverted 1,051,393 pounds of waste from the landfill for a total of 13,179,266 pounds in our 20 year history. While it is impossible to list the hundreds of generous supporters who contributed gifts under $1,000, know that every gift — large and small — is appreciated and acknowledged.

Austin Habitat for Humanity is honored to have received the Nonprofit Award for the 2011 Austin Chamber of Commerce Business Excellence Awards

Thank you for donating to and shopping at our ReStore!