



Austin
Habitat
for Humanity®

2023 Annual Report



Volunteer





Letter of Gratitude

Dear Austin Habitat for Humanity Team,

Thank you so much. This has truly been a very humbling experience that we feel extremely blessed to have been a part of!

A note to our sponsors, Catholic Build, and everyone who volunteered and donated to our family-

Thank you for making this dream a reality. It was a long time coming and we are forever grateful! The memories we have gained from this are so special to our hearts. Being able to volunteer and build with my son and having him be involved was a special moment in itself. Meeting and working with the team was also amazing- everyone was so nice, so helpful, and such hard workers. And we will never forget about Tom! He was a joy to work with. Again, thank you for making this new beginning happen for our family!

Forever grateful,

Jacki, Julian, Jaikob & Myles



Evolving to Meet a Growing Demand

We are pleased to share the 2023 Austin Habitat for Humanity Annual Report. Under the leadership of its Board of Directors and Executive Team, the organization stretched in new directions. As one of the nation's top affiliates, Austin Habitat is developing creative solutions to tackle the homeownership affordability crisis across its five Central Texas counties.

Your generosity made it possible for us to break ground on Persimmon Point, our highest-density project to date. When completed, the project will deliver 126 affordable homes and offer many floorplans to accommodate individuals and families. These homes in Southeast Austin are ideal for educators, first responders, healthcare professionals, and many other hardworking families who want to build their futures in our vibrant city.

Austin Habitat's mission of providing homeownership opportunities requires a collective approach. In 2023, we continued assembling the right talent to lead our efforts. We also stepped up our engagement, forming alliances with decision-makers and others who share our enthusiasm and taking a greater role in advocating for affordable homeownership opportunities. Of course, our generous volunteers and donors were there to lead the way in achieving our goals.

As you read through the annual report, you will notice that Austin Habitat is changing. While our mission and values will always stay the same, it is also important for us, as an organization, to respond to our evolving clientele. We expect to see this trend in the foreseeable future as living expenses continue to rise across the greater Austin area.

We are grateful for all you have done and look forward to your continued support as we take on one of our area's greatest challenges. By working together, we can help provide stability and the opportunity to flourish, creating multigenerational wealth, which is a key indicator for education, retirement, debt reduction, and more..

Thank you,



Michele Anderson
Chief Executive Officer



Dr. Rev. Daryl Horton
Board Chair





Meet Tasha

Tasha is a smart, passionate single mother to two children: daughter Azariah and son Uziah. She was born and raised in San Marcos where her family has lived for generations. She loves the city and has formed a great community where she likes to stay involved and feels she has a voice.

Tasha leads a busy and productive life, raising her two children, teaching AVID classes in high school to prepare students for college success, coaching volleyball and basketball teams, and teaching adult education classes at night. Despite her hard work and dedication, the cost of raising two children alone, attending school herself, and the rising housing prices have made it impossible for her to afford her own home.

A friend of Tasha's, who became a homeowner through the Austin Habitat program several years ago, encouraged her to apply. After years of diligently improving her credit, Tasha qualified for the program and has continued to work hard to prepare for owning her own home.

After living with her mother in an overcrowded house for an extended period, Tasha and her children moved into their own apartment in 2020. However, the apartment complex was old and outdated, and the family frequently dealt with pest infestations. Now, their new Austin Habitat home provides the space they need to grow and achieve their goals.

Since joining the Austin Habitat program, she has become even more ambitious and is now pursuing her Master's in Adult, Professional, and Community Education. She supports her children in their academic efforts, encouraging them to study hard and prepare for college. She can now focus on their education without the constant worry of affordable housing.

Tasha is profoundly grateful for this incredible opportunity that has come her way. She extends heartfelt thanks for the love and support from God, her parents, sponsors, donors, and volunteers. Their contributions have been instrumental in helping her achieve homeownership and embark on the next phase of adulthood and parenthood.



Watch a video about Tasha's path to homeownership!



Homeownership

The Austin Habitat for Humanity Construction & Client Services teams collaborate to empower local families and individuals with comprehensive support in attaining homeownership. We offer expert guidance in credit repair, debt reduction, budgeting, and home retention, empowering our clients to take control of their finances. Through our critical home repair and new home construction programs, we elevate living standards, allow for graceful aging-in-place, and create accessible homeownership opportunities through affordable mortgages. Serving Bastrop, Blanco, Caldwell, Hays, and Travis counties, we build partnerships with families and the community to establish homes and promote stability and prosperity.

Accomplishments in 2023



93

affordable homes provided



22

critical home repairs completed



118

housing counseling appointments



182

homebuyer education program graduates



Volunteers

Austin Habitat unites individuals to foster resilient communities and leave a lasting mark across Central Texas. Our dedicated volunteers are the backbone of our organization, propelling our mission to deliver affordable homeownership solutions to local families. Whether on the construction site, in our ReStores, or contributing to our board of directors, their combined contributions fortify our organization, enabling us to broaden our impact and assist more families in securing a safe and affordable place to call home.

Accomplishments in 2023

8,319 total volunteers supported our mission

54,465 volunteer hours supported our mission

\$1,824,033 total value of volunteer labor hours donated



sale

Marked down!

\$65

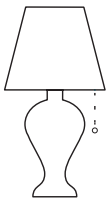
Sherrill Melrose

ReStore

The ReStore plays a vital role in sustaining our mission. Every purchase, donation, and volunteer hour supports our goal of making affordable homeownership a reality. With locations in Austin and San Marcos, the ReStore is dedicated to enhancing community access to low-cost building materials and home improvement supplies, reducing waste, and bolstering our affordable homeownership initiatives. Our Ben White ReStore has maintained its impressive streak as the nation's top-grossing location for six consecutive years.

The Austin Habitat for Humanity ReStore also hosted the 2023 Large ReStore Symposium, marking the largest attendance in LRS history with representation from 65 stores and affiliates. Additionally, Austin Habitat for Humanity opened a state-of-the-art warehouse facility designed to significantly enhance our operational efficiency, streamline inventory backstock, and improve logistics processes. By consolidating our resources and enhancing our capabilities, we aim to better serve our community and further our mission of building homes, communities, and hope.

Accomplishments in 2023



\$5,400,000 in donated merchandise to AHFH ReStores



7,784,615 pounds of reusable material diverted from landfills



Financials

We couldn't do our work without you and your decision to invest in Central Texas.

Revenue



● Contributions Other Income	\$7,687,188
● ReStore Net	\$7,119,206
● Programs Net	\$211,068
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Total Revenue	\$15,017,462

Expenses



● Programs	\$12,052,706
● Management	\$1,346,927
● Fundraising	\$1,427,400
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Total Expenses	\$14,827,033

* For the year ended December 31, 2023 (unaudited)



Community Leadership

Executive Committee

Yvette Flores, *Chair*

Realty Austin

Rev. Dr. Daryl Horton, *Chair-Elect*

Mt. Zion Baptist Church

Laura Toups, *Secretary*

Dunaway / UDG

Mason Ayer, *Treasurer*

Kerbey Lane Cafe

Ross Sabolcik, *Immediate Past Chair*

Silicon Labs

Dana Leaman, *Development Committee Chair*

LoanPeople

Mia Parton, *Real Estate Committee Chair*

Aeparmia Engineering

Phil Hutchinson, *Regional Representative*

McCoy's Building Supply

Board of Directors

Bob Barnes, IBC Bank

A.J. Bingham, The Bingham Group

Joe Bland, Joe Bland Construction, L.P.

Kevin Cunningham, Founder of SailPoint, Entrepreneur

Lauren Dupuis, Endeavor Real Estate Group

Tami Garcia, TEL

John Garrett, Community Impact

Melinda Garvey, AW Media

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Robert Lee, Pearlstone Partners

Ryan Mattox, Taylor Morrison

Nikelle Meade, Husch Blackwell

Abby Mellot, Austin Business Journal

Terry Mitchell, Momark Development LLC

Jessica Nelson, Miron Crosby

Kazique Prince, NI

Cynthea Rhodes-Patterson, The Home Depot

Neha Sampat, Contentstack

Charmane Sellers, Aleon Properties Inc.

Alex Valdez, Winstead PC

Robert Ochoa, Chair Habitat Young Professionals
ex-officio member

Our Generous Supporters

We are thankful to all of you – our community of caring, dedicated supporters – who stand with us day in and day out. Your belief in our mission to build homes, communities, and hope is its power, and we have immense gratitude for you!

\$1 million +

City of Austin

\$100,000 - \$999,999

Adam R. Scripps Foundation • Anonymous • Sally Coleman • The Estate of Leonard Kleinman • The Home Depot Foundation • USDA Rural Development

\$50,000 - \$99,999

Airbnb • Anonymous • Bank of America Charitable Foundation • McCoy's Building Supply • ONE Gas Foundation • re:3D • Realty Austin Compass • TA Associates • Texas Department of Housing & Community Affairs • Wells Fargo

\$25,000 - \$49,999

Anonymous • CenterPoint Energy Foundation • Domecq Family Foundation • Harman-Mayes-Sooch Family Fund • Harry E. and Eda L. Montandon Charitable Trust • Joe Bland Construction • Kevin and Maryanne Cunningham • Lola Wright Foundation • Lowe's Charitable and Educational Foundation • Reissa Foundation • Silicon Labs • State Farm • Texas State Affordable Housing Corporation • Texas Veterans Commission • The Burdine Johnson Foundation • University Federal Credit Union • US Department of Housing & Urban Development

\$10,000 - \$24,999

3M Foundation • A+ Federal Credit Union • AMD • Advantest • Alamo Drafthouse • Amazon • Arm • Austin Telco Federal Credit Union • Kevin and Barbara Barry • Anita and Padraic Boyle • James and Diane Cano • Canva Foundation • CBRE • Cisco Foundation • City of San Marcos • CoverSource • Chris and Jim Cowden • Davies Collaborative • Dell Technologies • Digital Ocean • Donald D. Hammill Foundation • DuBose Family Foundation • Endeavor Real Estate Group • First United Methodist Church of Pflugerville • Four Hands • Greater Texas Credit Union • Griffis Residential • Gypsum Management and Supply, Inc. • Habitat For Humanity International • John and Peggy Hintz • HMB Law • IGT • Intel Corporation • James and Edith Spain Foundation • John Deere • Kendra Scott • Kerbey Lane Cafe • Reuben Leslie and Gloria Downe • LoanPeople • Stephen Loftus-Mercer • Manchaca United Methodist Church • Meta • Mark Muller and Leah Billingsley • Nicole Nosek • NXP Semiconductors • Oak Hill United Methodist Church • Palisades • PNC Bank • Roost Austin • Ross and Jennifer Sabolcik • SailPoint Technologies • Saint John's United Methodist Church • Neha Sampat and Nishant Patel • Matt and Paige Shoberg • St. Vincent de Paul Catholic Church • Sunset Forest Products • Tarrytown United Methodist Church • Theodore P. Davis Charitable Trust • Verizon • Westlake United Methodist Church • Deb Wiley • Winstead

\$5,000 - \$9,999

ACP Foundation • ACTS Church Lakeway • Amherst • Michele Anderson • Anonymous • Applied Materials • ARCO/Murray • Armbrust & Brown, PLLC. • Austin Business Journal • Austin Chapter of Credit Unions • Austin Mortgage Bankers Association • Austin Woman Magazine • Avangrid • George “Matt” Berry and Dachiell Rowdon • Mark Blake • Bountiful Blessings Fund • Broadway Bank • Burnie and Janet Burner • You Kin Chinn • CobbFendley • Tyson Cole • CoreLogic • Delta Air Lines • Dover Fueling Solutions • Downtown Austin Alliance • ECG Foundation • Sarah Evans • Yvette Flores • Freedom Dental Partners • Frost Bank • Give Lively Foundation • Greystar • Guild Mortgage • Andre Haddad and Rana El Azzi • Janet and David Hawk • Higginbotham • IBC Bank • JE Dunn Construction • Robert and Cheryl Jennings • Joni Elaine Templeton Foundation • JPMorgan Chase • Kevin and Melissa Katz • Laura and Timothy Keyes • Knights Of Columbus: St. Catherine Of Siena Council, N# 8156 • Koch Construction • Victoria Ku • John Larson • Lott Brothers Construction Company • Mainsail Partners • Janet McInroy • Metcalf Wolff Stuart & Williams, LLP • Donald Miles • Momark Development • Nichols Engineering • Novelis • Obra Capital • One Chapel • Partner Engineering and Science, Inc. • Pearlstone Partners • Popp Hutcheson PLLC • Lawrence Posern • Procore Technologies • Prosperity Bank • Realized • ResiBrands • RetailMeNot • Rubrik • RWE Clean Energy • Roger Sandau • Sands Investment Group • Barry and Laura Smith • Emerson and Claire Smith • Solar Proponent • Spruce • St. Matthew’s Episcopal Church • Stallion Funding • Marcella Sylva • Texas Association of Realtors Housing Opportunity Foundation • Texas Disposal Systems • Texas Stars Foundation • The Dunagan Foundation • Tito’s Handmade Vodka • Joe and Stacie Tracy • University United Methodist Church • Velocity Credit Union • Waste Connections • WhiteWater Midstream • Meghan Williams • Wood Partners • University Christian Church • University Presbyterian Church

\$2,500 - \$4,999

Aeparmia Engineering • Greg Anderson • At Home • Blackbaud • Lou Bona • CAA • Bruce and Kathy Coleman • Community Impact • Sally Davenport • Juliet Dirba • Encore Bank • Enterprise Holdings Foundation • Friedel Family Foundation • Gail Friedrich • Denise Funk • Tami Garcia • Melinda Garvey • Douglas Gilliland • Goodwin & Company • Atchyuth and Anitha Gorti • Eric Griffin • I Live Here I Give Here • Corey Jones • Bradley and Elizabeth Kiddie • Will Liggett • Minnette Marr • Don McPhee • Nikelle S. Meade • Luis Murillo • Neale-Lindahl Charitable Gift Fund • Kelly and Brian Outlaw • Jason Pippin • Tray and Elizabeth Read • James Ringelstetter • Riverbend Church • Jennifer Robb and Josh Glazer • Kevin and Kay Rolfes • Lester J. Sack • San Marcos Lions Club • Schneider Electric • Greg Sharek • Vanessa Sinclair • Phyllis A. Snodgrass • St. Thomas More Catholic Church • Stewart Title Company • Ann and Jack Swingler • Jon Switzer • Target Stores • The Geyser Group • Al and Lori Threlkeld • Jenny Tornow • Laura Toups • Paul Vizcarrondo • Elaine Wagner • Herbert and Dottie Watkins • Robert Watts • Nancy Willbern • Larry and Jeanene Williams • Antonio Workman • Walker Youngblood • Thomas J. Zuiss

We made every effort to acknowledge all our donors in this year’s annual report. However, if there has been an unintended omission of a valued donor from our donor thank you list, we sincerely apologize for any oversight and deeply regret the error.



Austin
Habitat
for Humanity



Building Forward Together

As Austin Habitat for Humanity looks ahead, we envision a future of robust growth and opportunity within Austin and throughout our Central Texas service area.

The need for affordable homeownership persists in our community, impacting family stability and our region's overall well-being.

An affordable home is more than just a place to live; it serves as the cornerstone for families to prosper, empowers children to succeed academically, and cultivates vibrant communities.

In the years ahead, Austin Habitat for Humanity remains dedicated to forging partnerships, optimizing our resources, and empowering individuals to build brighter futures. We continue to make progress on our largest development to date, Persimmon Point, which exemplifies a creative solution for scaling to meet the needs of affordable homeownership.

Austin Habitat is set to build between 65 and 70 homes annually over the next three years. Additionally, in partnership with our sister organization HomeBase, we are working with builders and developers to offer even more options to those who want to buy a place of their own.

Join us in our mission of building homes, communities, and hope. Together, we are laying a stronger foundation for our Central Texas communities. Thank you!



How to Get Involved

- Give a gift to help fund more affordable homeownership opportunities to deserving Central Texans.
- Volunteer on the Habitat Construction site or at our ReStores.
- Strengthen your commitment by becoming a HopeBuilder by setting up a monthly gift to sustain our work.
- Donate gently used home goods, appliances, and furniture to our ReStores.
- Share at least one post a month from our social media channels.





Corporate Headquarters
500 W Ben White Blvd
Austin, Texas 78704
512.472.8788



Austin Habitat for Humanity

South Austin Location
500 W Ben White Blvd
Austin, TX 78704

San Marcos Location
2521 S Interstate 35
San Marcos, TX 78666

Northwest Austin Location
13804 N US-183
Austin, TX 78750

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