

Austin

Habitat
for Humanity®

2019 ANNUAL REPORT

A MESSAGE FROM OUR CEO

Austin is a city on the move. Job opportunities, along with the natural beauty and charm of our region, have driven unprecedented growth, attracting talent to our marketplace. Now, more than ever, the challenge of affordable housing is tremendous as new arrivals seek to find housing near employment centers, and many Austinites are finding themselves priced out of the market.

Austin Habitat for Humanity is addressing these challenges through innovation and collaboration. Our organization has moved into the construction of multi-family home products that allow us to build more housing on less land and provide desirable homeownership opportunities closer to the heart of our community.

Through your support, we were able to provide 23 affordable homes to income-qualified buyers in our service area. From our traditional Habitat construction products where neighbors and community come together to build beautiful affordable homes, to innovative partnerships with developers and builders where we connect hardworking families with marketplace homeownership solutions, your efforts have created an impact that will be felt for years to come.

Our commitment to sustainable growth led to the expansion of our ReStore network, with sites in Austin, San Marcos, and now online. Our Ben White location was once again named the top-grossing ReStore in the nation. It takes an incredible team effort to make that happen. As we look to the future, we are searching for additional ReStore locations to expand our retail footprint and provide revenue to support more affordable homeownership solutions for our community.

Our HUD-approved housing counseling program supports families and gives them the financial skills they need for success. Available at no charge to anyone in our 5-county region, this program empowers homeowners by improving financial wellness, repairing credit, decreasing debt, preventing foreclosures, and building strong financial habits.

We also assisted residents who were struggling to afford much needed critical repairs. From repairing faulty electrical and plumbing systems to fixing leaky roofs and providing accessibility modifications for elderly and disabled residents, we improved the quality of life for 44 residents in Central Texas.

We continued our work as a strong community advocate for affordable housing, joining with other organizations devoted to making high-quality, stable housing accessible to all Central Texas families. Our work was instrumental in Austin's adoption of Affordability Unlocked, allowing the city to relax several restrictions that held back affordable housing development in the city. We will never stop supporting affordable housing at all levels.

All this doesn't happen without great people, and we were proud to be recognized in 2019 among the Top Workplaces by the Austin American-Statesman. Our people are our greatest asset, and the passion they bring to work every single day sets us apart and allows us to succeed in this competitive and challenging environment.

There's one element I haven't mentioned yet that made our 2019 so successful: YOU! Every day you volunteer, every dollar you give, every donation you provide to the ReStores, every time you shop with us, and every time you advocate for Austin Habitat for Humanity, you make a real difference in the lives of hardworking Central Texas families. Thank you for positively shaping the lives of our partner families for years to come.

With Gratitude,



Phyllis Snodgrass, CEO



Our Mission

Seeking to put God's love into action, Austin Habitat for Humanity brings people together to build homes, communities and hope.

”

I’m just honored because even when I was moving here, I didn’t dream that I’m going to buy a house. Without Habitat, I can’t even pretend to live in a house I own. So I’m so grateful for Habitat.



Photo Credit: Austin Board of REALTORS®/St. Laurent Photography

MEET TEDE TCHABOU HABITAT HOMEOWNER

Tede Tchabou has shown incredible resilience since leaving Togo, Africa, in 2010. She came halfway around the world with two small children to find more opportunities for her family. She originally moved in with a family member in Austin but wound up living in a shelter. Since then, she has worked hard as an assistant in a nursing home, became a U.S. citizen, and moved into an apartment with her children. She was proud of the life she built for family, but her apartment was too small, and increasing rent was becoming unaffordable. Buying a home was still out of reach for Tede and her family.

When Tede heard about Austin Habitat for Humanity at work, her coworker convinced her to give it a try. She contacted us and followed all the necessary steps in joining the program. In 2019 she built her home alongside house sponsor, the Austin Board of REALTORS®, volunteers, and Austin Habitat for Humanity staff and is now a homeowner. Tede shared what Austin Habitat for Humanity means to her: “I’m just honored because even when I was moving here, I didn’t dream that I’m going to buy a house. Without Habitat, I can’t even pretend to live in a house I own. So I’m so grateful for Habitat.”



Who We Serve (Individuals in the past 5 years)

221	53%	Latino/Hispanic
114	27%	White
59	14%	Black/African American
18	4%	Asian
8	2%	Other/Multiple Race

Total Individuals 420



NEW CONSTRUCTION

Austin Habitat for Humanity builds new homes in partnership with qualifying partner families and the community in Bastrop, Blanco, Caldwell, Hays, and Travis counties. The homes are sold with an affordable mortgage to provide families the opportunity to be successful, long-term homeowners. This program is not just about owning a house, it's about having a home, building communities, and providing a platform for success.



HOUSING & FINANCIAL COUNSELING

Our Housing & Financial Counseling Program works with partner families and other community members to help them gain financial stability. This program fosters financial management skills including repairing credit, reducing debt, adhering to a budget, preventing foreclosure, avoiding predatory lending practices and more.



RESTORE

Austin Habitat for Humanity opened the nation's first ReStore, a discount home improvement store and donation center, in 1992, to support its affordable housing programs. With stores in Austin and San Marcos, the ReStore sells new and gently-used furniture, appliances, flooring, cabinets, doors, windows, home décor, and more to the public at reasonable prices. The ReStore also helps the environment by keeping reusable materials out of landfills.



HOME REPAIR

The Home Repair Program fills an important need by alleviating substandard living conditions for homeowners and their families through critical home repairs. This program typically serves seniors, veterans and people with disabilities who have limited resources to complete the repairs themselves, helping them remain independent.



HOMEBASE

HomeBase is a 501(c)(3) subsidiary organization of Austin Habitat for Humanity. As a supporting entity, HomeBase enables Austin Habitat to expand upon the traditional Habitat model by utilizing private-sector partnerships to deliver a higher volume of affordable housing for Central Texans. Additionally, by serving as the income-qualifying agency for HomeBase families, HomeBase utilizes these relationships to further increase our impact.



ADVOCACY

Austin Habitat for Humanity is at the forefront of policy and research around affordable housing and community development. As a voice for those in need of safe and affordable housing, we partner with multiple government, non-profit and community entities to reform laws and policies in a non-confrontational, non-partisan way.

2019 | FINANCIALS



Revenues

\$3,938,897	● 34% ReStore
\$3,630,650	● 31% Contributions & Grants
\$2,579,019	● 22% Home Sales
\$1,154,558	● 10% In Kind Contribution
\$330,891	● 3% Other Revenue



Expenditures

\$3,312,279	● 45% ReStore Programs
\$2,326,496	● 31% Low Cost Housing
\$1,036,213	● 14% Management & General
\$746,780	● 10% Fundraising, Marketing & Communications



Assets

\$11,515,239	● 36% Mortgages
\$10,654,424	● 34% PP&E & Inventory
\$5,073,385	● 16% Land Held
\$2,058,966	● 7% Cash & Equiv
\$1,092,984	● 3% Receivables
\$671,834	● 2% Construction in Progress
\$540,995	● 2% Other



OUR IMPACT

832

Affordable
Homes Provided
since 1985

23

Affordable
Homes
Provided

19

Critical Home
Repairs

1,049

Financial &
Housing Individuals
Counseled

63,410

Volunteer Hours

11,552

Volunteers

\$1,612,516

in Volunteer Labor

2019



28,252

donations received

\$5,364,792

store sales revenue

5,009,043

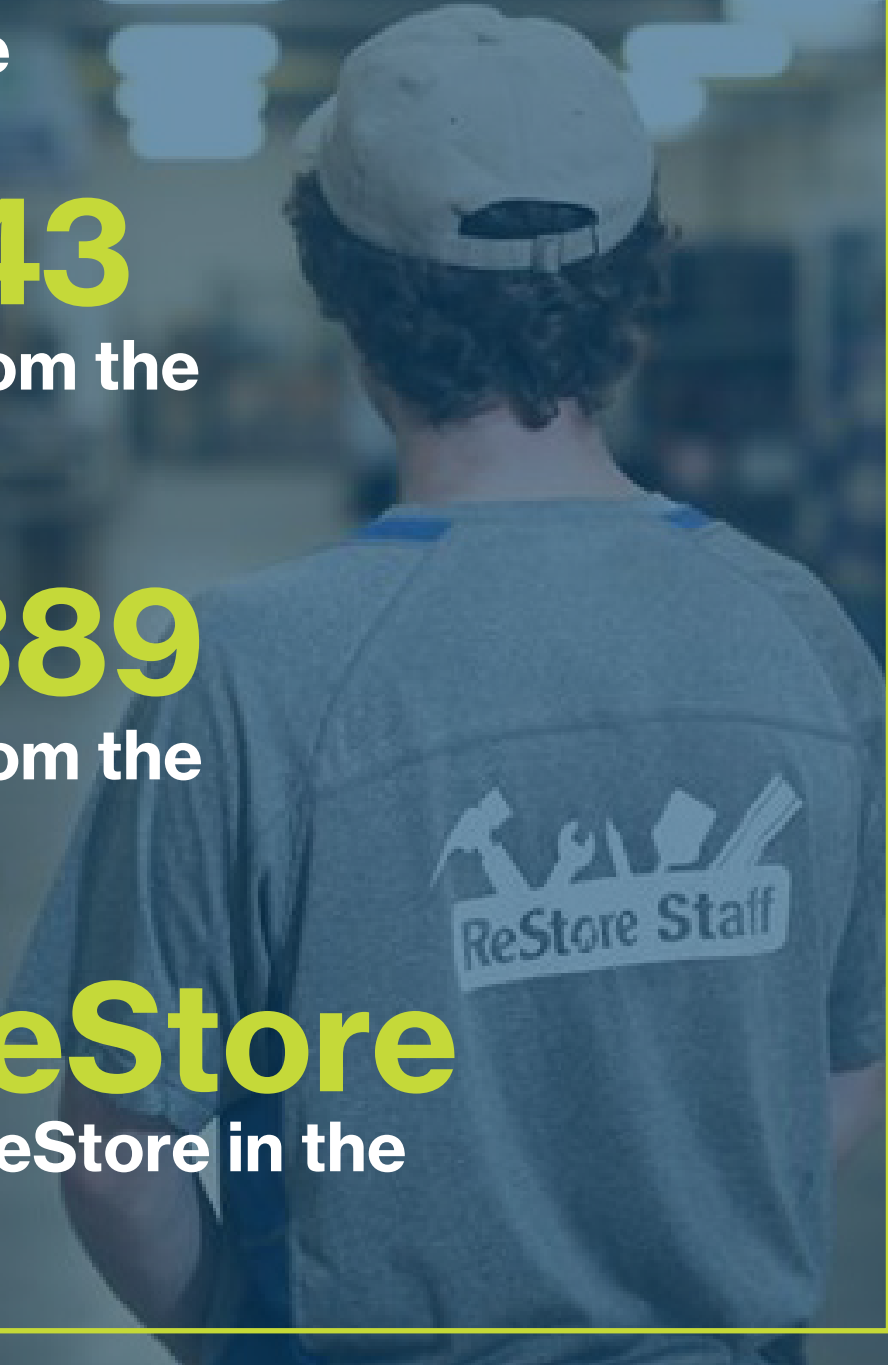
pounds diverted from the
landfill

33,632,389

pounds diverted from the
landfill since 1992

Austin ReStore

Highest grossing ReStore in the
country



THANK YOU

To Our Donors

\$100,000 & MORE

Austin Board of REALTORS® Foundation, Austin Housing Finance Corporation, Bank of America Neighborhood Builders, Jonathan and Yvette Boatwright, Realty Austin, City of Austin GO Repair, Jeff Serra and Kirsten Tollefson Serra-JKS Family Fund, Texas Veterans Commission, The University of Texas, Wells Fargo Foundation

\$50,000 - \$99,999

Bank of America Charitable Foundation, Kevin and Marianne Cunningham, The Home Depot Foundation, Living Water Foundation, The Moody Foundation, ONE Gas Foundation, John and Melissa Zapp

\$20,000 - \$49,999

3M Foundation, Inc., Atlassian, Bumble, The Burdine Johnson Foundation, Cate Black Photography, Cathy Coneway, Daimler Trucks North America, LLC, Grifols, Habitat Young Professionals, Heritage Title Company of Austin, IBM Employee Charitable Contribution Campaign, Lowe's Charitable and Educational Foundation, Kent Mayes and Janet Harman, David and Traci Osborn, PIMCO, Praxent, The Roy F. and Joann Cole Mitte Foundation, Silicon Labs, Larry Speck, State Farm Insurance, Texas State Affordable Housing Corporation (TSAHC)

\$10,000 - \$19,999

ARM, CBRE, Cisco, City of Bastrop, Dell Employee Engagement Fund, Donald D. Hammill Foundation, Episcopal Church of the Good Shepherd, Five Stone Tax Advisors, Habitat for Humanity International, HID Global, J.L. Parks, James Cano, Joe and Barbara Bland, Kendra Scott LLC, Lola Wright Foundation, Max and Dana Leaman, Leaman Team-Home Loans, Michael and Christine Golden, Parsley Energy, Randy Present, IBC Bank, Robert Lee, Roger Kintzel, St. John Neumann Catholic Church, Theodore P. Davis Charitable Trust, Tokyo Electron Ltd., Truck Country, U.S. Department of Housing and Urban Development, Vida Capital

\$5,000 - \$9,999

Applied Materials, Arch Petroleum Consulting, Artestia Real Estate, Avenue B, Banger's Sausage House and Beer Garden, BazaarVoice, BBVA Compass Bank, The Beck Group, Gaylon and Marilyn Boyd, Broadway National Bank, Jessica Bruehl, Capital One Services, LLC, Amber L. Carden, Edmund F. Carroll, Catholic Diocese of Austin, CFAN, Cirrus Logic, Delta Airlines, Doggett Freightliner of South Texas, LLC, Kathleen Dunagan-The Dunagan Foundation, Inc., Emmis Austin Radio Broadcasting Company, LP, Facebook, First United Methodist Church of Pflugerville, FirstClose, Hugh and Vivian Forrest, Foundation for Financial Planning, Dr. George W. Gau, GoMediGap, Scott Gordon, Rae A. Gregg, Larry Guyette, Harrison Truck Centers, Paula Hern, John W. Hintz, Oden Hughes, LLC, ISEC, IState Truck, Inc., Robert and Cheryl Jennings, Junior League of Austin, Knights of Columbus: St. Catherine of Siena Council #8156, Lake Travis United Methodist Church, Lonestar Freightliner Group, LLC, Los Angeles Truck Centers, LLC, Madewell, Madhouse Development, Manchaca United Methodist Church, Margaret A. Martin, McCoy's Building Supply, Messiah Lutheran Church, Michael and Susan Dell Foundation, Microsoft, MongoDB, Lana Morris, John and Kennedy Neff, Nelson Puett Foundation, New West Freightliners Inc., NXP Semiconductors, Oak Hill United Methodist Church, Bob and Estrella Posey, The Posey Foundation, Premier Truck Group, RetailMeNot, Rhode Partners, Riverbend Church, SailPoint Technologies, Saint John's United Methodist Church, Salesforce, Sands Investment Group, Shepherd of the Hills Lutheran Church, Claire Smith, Larry and Wendy Smith, Smith NMTC Associates, LLC, Tim and Phyllis Snodgrass, John A. Soyering, Anand Srinivasan and Tamara Perera, St. Vincent de Paul Catholic Church, Jack and Ann Swingler, Tarrytown United Methodist Church, Texas Craft Brewers Guild, Texas Disposal Systems, Tex-Con Oil Company, Topfer Family Foundation, Joe and Stacie Tracy, Truck Centers, Inc, Twelve Rivers Realty, United Way for Greater Austin, University of Texas Campus Chapter, Urbane Design, Valerie Miller Events, LLC, Walmart Foundation, Warner Truck Center, Westlake United Methodist Church, Wilson Sonsini Goodrich and Rosati Foundation

\$2,500 - \$4,999

AlertMedia, Greg P. Anderson, Austin Business Journal, Austin Ventures, Simmons Bank, George M. Berry, BuildFax, Nathan Camp, Capital Project Management, Alexander S. Coke, Bruce and Kathryn Coleman, Cosentino Group, Eleanor B. Crook, ECG Foundation, Chris and Joan Engen, Melanie Engerski, Enterprise Holdings Foundation, First United Methodist Church of Austin, Frost Bank, Greater Texas Federal Credit Union, Griffis SoCo, Home Depot Foundation, Homeward, Inc., Michael Hsu, Bobby and Jan Jenkins, Joni Elaine Templeton Charitable Trust, Heather Ladage, Live Oak Venture Partners Management Services, Stephen Loftus-Mercer, Garrett Martin, Betty J. McBride, Alan and Kim McCollum, Daniel and Christi Mondrik, Billy Murphy, Michael J. Muth, Tom Nuckols and Sherine Thomas, Dennis O'Brien, David and Corrine O'Neil, Patricia Plante, Marcia E. Raff, Tray Read, Michael and Shae Reilly, Ride Austin, Ross and Jennifer Sabolcik, Larry W. Saunders, Joe Slater, Smarter Security, Inc., St. Matthew's Episcopal Church, Kirk and Ann Strozewski, Jon Switzer, SXSW, Inc., Shelli Taylor, TEGNA Foundation, Texas Stars Foundation, Al and Lori Threlkeld, Kirk P. Watson, Meghan Williams, Dan and Meredith Young

2019 GLOBAL IMPACT

Austin Habitat for Humanity's Annual Tithing



Did you know...

that for every home we build in Central Texas, we tithe to support international affiliates and help them continue the global Habitat mission?

Since Austin Habitat's creation, we tithed to support the work of Habitat for Humanity affiliates around the world, including Africa, Guatemala, Mexico, Haiti and Sri Lanka. From 1986-2019, we have tithed \$969,019 to help families around the globe, providing housing, community access and infrastructure. We are honored to be able to live out our mission, here in Austin and globally, to ensure that hardworking families have a safe, stable place to call home.



**\$77,000 tithed
in 2019.**



**In 2019, we
supported Haiti,
Nepal, and Kenya.**



**Average price of
project
\$2600 - \$7000.**





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