

2017 Annual Report





Phyllis Snodgrass

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CEO, Habitat for Humanity

Our Mission:

*Through faith
in action,
Austin Habitat
for Humanity
brings people
together to build
strong, stable
and self-reliant
communities.*

Building a strong, stable community that all of us can support

At Austin Habitat for Humanity, we believe that everyone deserves a safe and affordable place to call home.

Through your support, you have shown that you share in this vision.

2017 was a year of groundbreaking growth for Austin Habitat for Humanity as we expanded our service area to include Hays County and approved a merger with the San Marcos Habitat for Humanity Affiliate. This strategic move increases our footprint to 5 counties: Travis, Bastrop, Caldwell, Blanco, and now Hays County.

Looking ahead to the future, Austin Habitat's board endorsed the expansion of our ReStore operations with the approval of a bold plan to open 4 additional ReStores in our service area in the next 5 years. Our goal of 5 stores in 5 years will create a sustainable funding stream that will enable our affiliate to serve our entire region and increase home production for many years to come.

Although building affordable homes is central to our mission, we can never build way out of the massive affordable home shortage in this region. In 2017 we invested dollars and manpower in advocacy efforts in order to affect policies at the local state and federal levels that impact the future creation of affordable housing.

As we look toward the future, we are reminded that we can't fight the affordability crisis alone. Every helping hand makes a difference – whether it's through financial contributions, volunteering on-site, advocating with us, or donating to the ReStore, you have helped further Austin Habitat's mission of bringing people together to build homes, communities, and hope.

Thank you for your continued support. You make a difference in the lives of families in this region every day who now have an address of their own – a place to call home.



Meet the Loro Family

Lilian Loro moved to Texas 16 years ago after fleeing her home country of Sudan. Since then, Lilian has made a good life in Texas, and all she needed was her own space to call home. Lilian is a single mother who works as a Certified Nurse Assistant to support her sons Loro (15) and Lowote (12). Unfortunately for Lilian and many other caretakers in the Austin area, her income does not qualify for Section 8 Housing, and it's not enough to save for a market rate home. Inquiring about Section 8 Housing led Lilian to Austin Habitat's Affordable Homeownership Program. Lilian says her favorite part of the program is "Everything about it – the giving, the care, the hearts, the workers. Everything about it is more than housing. I just love it."

In 2017, the Loro family moved into their home, which has garnered peace and security for Lilian and her family. Lilian believes owning her home has shown her sons that through hard work, you can have a better life. Lilian says, "If I can't do anything good for myself in America, then I want to give the best for my kids. We can do better than my life in Sudan...If I own a house that means I accomplished something."



Our Programs



Austin Habitat for Humanity builds new homes in partnership with qualifying partner families and the community. The homes are sold with an affordable mortgage to provide families the opportunity to be successful, long-term homeowners. This program is not just about owning a house, it's about having a home, building communities, and providing a platform for success.



Our Housing Counseling Program works with individuals and families to help them gain financial stability. This program fosters financial management skills including repairing credit, reducing debt, adhering to a budget, preventing foreclosure, avoiding predatory lending practices, and more.



Austin opened the nation's first ReStore in 1992 as a nonprofit home improvement store to support our affordable housing programs. The ReStore sells new and gently used building materials, furniture, appliances, home goods and fixtures at a low-cost.



The Home Repair Program fills an important need of alleviating substandard living conditions for homeowners and their families by completing critical home repairs. This program typically serves seniors, veterans and people with disabilities who have limited resources to complete the repairs themselves.



HomeBase is a 501(c)3 subsidiary organization of Austin Habitat for Humanity. As a supporting entity, HomeBase enables Austin Habitat for Humanity to expand upon the traditional Habitat model. By utilizing private-sector partnerships we can deliver a higher volume of affordable housing for Central Texans.



Austin Habitat is at the forefront of policy and research around affordable housing and community development. As a voice for people in need of safe and affordable housing, we partner with multiple government, non-profits and community entities to reform laws and policies in a non-confrontational, nonpartisan way.



85 PEOPLE
MOVED IN

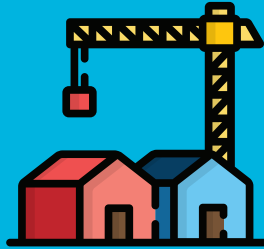


Austin

Habitat
for Humanity®



33
HOMES CLOSED



12
HOMES BUILT

433 HOMES BUILT
SINCE 1985

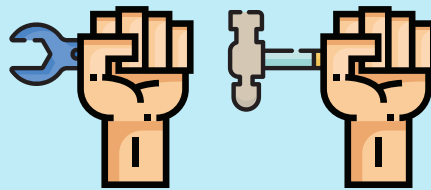


\$971,064
IN PROPERTY
TAXES PAID BY OUR
HOMEOWNERS

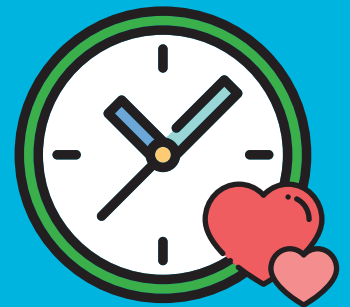
8,215
VOLUNTEERS



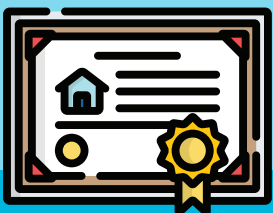
20
CRITICAL HOME
REPAIRS



\$1,470,487
IN VOLUNTEER LABOR



59,558
VOLUNTEER
HOURS



138 PEOPLE
COUNSELED

The ReStore in 2017



17,273 DONATIONS RECEIVED



3,083,685 POUNDS DIVERTED
IN 2017

24,825,445 POUNDS DIVERTED FROM
LANDFILLS SINCE 1992



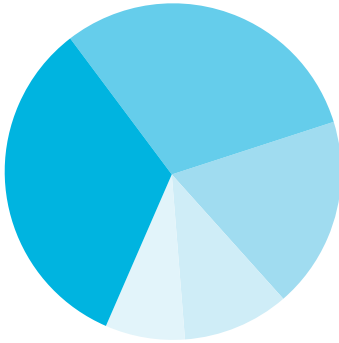
\$3.9 MILLION
IN SALES

ReStore



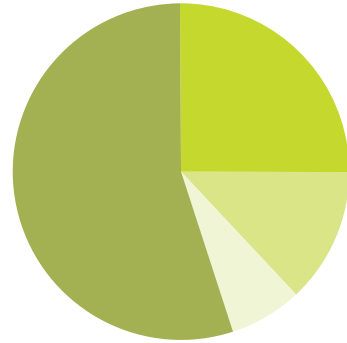
2017 Financials

Income



\$3,130,227	● 33% Contributions & Grants
\$2,869,222	● 30% ReStore
\$1,714,500	● 18% Home Sales
\$974,320	● 10% In-kind Contributions
\$730,135	● 8% Other Tevenue

Expenses



\$4,461,783	● 55% Low-cost Housing Program
\$2,034,006	● 25% ReStore Program
\$1,084,041	● 13% Fundraising
\$558,183	● 7% Management & General

Assets



\$10,212,006	● 34% PP&E & Inventory
\$10,085,941	● 34% Mortgages
\$3,500,621	● 12% Land held
\$2,491,147	● 8% NMTC JV Investments
\$1,827,596	● 6% Cash & Equiv
\$670,535	● 2% Receivables
\$484,299	● 2% Construction in Progress
\$441,818	● 1% Other

Thank you to our Donors!

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\$10,000–\$19,999 Thrivent Financial | Cirrus Logic | The Moody Foundation | Benevity Community Impact Fund | Episcopal Church Of The Good Shepherd | Mr. and Mrs. Randy Schreiber | Cisco | Mr. and Mrs. Luke Ellis | National Instruments Corporation Employee Engagement Fund | Habitat Young Professionals | Mrs. and Mr. Estrella Posey | Dell Employee Engagement Fund | Westlake United Methodist Church | Austin Community Foundation | BBVA Compass Bank | CBRE | Donald D. Hammill Foundation | Moonshine Sweet Tea | Mr. and Mrs. James J. Cano | Mr. David T. De Roo | NXP Semiconductors | Parsley Energy | RetailMeNot | State Farm | Synopsys | The Posey Foundation | Veterans United Foundation | JP Morgan Chase Bank, N.A.

\$5,000–\$9,999 Weaver Private Foundation | Tarrytown United Methodist Church | Mr. and Mrs. Michael Golden | First United Methodist Church of Pflugerville | Manchaca United Methodist Church | Oak Hill United Methodist Church | St. John's United Methodist Church | Wal-Mart Foundation, Inc. | HID Global | Texas Stars Foundation | Theodore P. Davis Charitable Trust | City of Bastrop | Larry and Wendy Smith | Bright Funds Foundation | Twelve Rivers Realty | Mrs. and Mr. Phyllis Snodgrass | Ride Austin | Mr. and Mrs. Hugh W. Forrest | Home Depot Foundation | Mr. and Mrs. Everett G. Plante, Jr. | Mr. and Mrs. Jonathan Boatwright | Applied Materials | Build A Sign LLC | Communities Foundation Of Texas | CoreLogic | IBC Bank | Indeed | Kendra Scott LLC | Mr. and Mrs. Chris Engen | Mr. and Mrs. Gaylon Boyd | Mr. and Mrs. Max Leaman | Mr. and Ms. Alex Ladage | Mr. James L. Parks | Shepherd of The Hills Lutheran Church | State Bar of Texas Construction–Law Section | Ten-X | Texas Craft Brewers Guild | Texas Disposal Systems | The Graham Family Foundation | The Murphey Team | Tokyo Electron | Vanguard Charitable Endowment Program

\$2,500–\$4,999 Knights of Columbus: St. Catherine Of Siena Council | Applied Materials Foundation Employee Engagement Fund | Mr. Ross M. Sabolcik | Frost Bank | Mr. and Mrs. Jack M. Swinger | Mr. Taylor Brown and Mrs. Julieta Gorini | Texas Mutual Insurance | Dr. George W. Gau | UT Campus Chapter | Mr. and Mrs. Al H. Threlkeld | Mr. and Mrs. Curtis W. Page | Urbane Design | Mr. Stephen Loftus-Mercer | Wells Fargo Employee Giving Campaign | Mr. and Mrs. Eric T. Smith | Mr. Shawn D. Muncy | Sparkman Consulting Group LLC | Northwest Hills United Methodist Women | Network For Good | Ms. Stephanie Renea | Austin Real Estate Networking Club | Broadway National Bank | Duo Security | Equinor | Fidelity Charitable Gift Fund | Henry W. Bull Foundation | Mr. and Mrs. James N. Cowden | Mr. Richard Plumly | Ms. Patricia Plante | NFP | Perkins-Prothro Foundation | Results Physiotherapy | Robert Charles Lesser & Co. | St. Matthew's Episcopal Church | The Doctors Company | TruGreen | Mr. and Mrs. Mark Masten | Mr. and Ms. Alan Alanis | Mr. and Mrs. Clint Parsley | Joni Elaine Templeton Charitable Trust | Mrs. and Mr. Jen Davis | Engen Contracting, Inc. | Austin Pro Siding & Windows | BB&T | Dubose Family Foundation | ECG Foundation | Home Builders Association Of Greater Austin | J.E. Dunn Construction Co. | Mr. and Mrs. Ken Corby | Mr. and Mrs. Robert Dehm | Mr. Dennis M. O'Brien | Mr. Larry W. Saunders | Mr. Nicholas Tsourmas, Jr. | Mr. Tom Kiraly | Valerie Miller-Schantz and Paul Schantz | Ms. Betty J. McBride | Ms. Laura Fowler | Ms. Lori Steiner | Ms. Marcia E. Raff | Rackspace Foundation | TalentCare | Texas Gas Service



Build for Unity 2017

In 2017, Austin Habitat for Humanity launched a Build for Unity project focused on bringing together people of all different faiths and backgrounds to build a home for a hardworking and deserving person or family. People set aside their differences, put on their work boots and picked up a hammer to build a safe and stable home for Naw Shwe Shwe Win who fled her native home of Burma to Malaysia, where she lived for seven years before moving to the United States as a Burmese refugee.