



OWN
NEW
YEAR
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**Annual
Report
// 2015**



Austin

Habitat for Humanity®

austinhabitat.org



An Amazing Year

The year 2015 may well be looked at as one of the most important times in Austin Habitat for Humanity's history. It is the year an organizational dream was finally realized - we consolidated our offices and ReStore into one location, the Community Home Center.

Breaking ground in January of last year, the Community Home Center hosts 43,000 square feet of ReStore retail space and 10,500 square feet of office areas. Shortly after this monumental move, ReStore sales multiplied and staff communication streamlined. With the achievement of these short-term goals, we laid a steadfast foundation to meet long-term objectives for decades to come.

While we were building strength internally, we did not pause our community efforts. In 2015, we built 15 new homes, repaired 39 existing ones, and provided financial counseling to 343 individuals. And we did not achieve these goals alone – we did it through the power of partnership.

It's a community to build a community. Every donor, sponsor, homeowner, volunteer, staff and board member creates the legacy of Austin Habitat for Humanity. Together, we turn hope into home and home into strength. On behalf of Austin Habitat for Humanity board and staff, we want to thank you for being the force that drives us to build strong, stable, and self-reliant communities.



Phyllis Snodgrass & Ken Corby

CEO, Habitat for Humanity
Chairman, Board of Directors



OUR HISTORY SINCE 1985

Austin Habitat for Humanity was founded in 1985 to serve the affordable housing needs of Central Texas. By the end of 2015, Austin Habitat has built over 405 energy-efficient homes for hardworking families; repaired over 259 existing homes; and counseling over 10,000 individuals. By requiring homeowners to complete 300 hours of "sweat equity" where they help build homes and participate in housing counseling, Austin Habitat provides a "hand up," not a hand out. In 1992, Austin Habitat opened the nation's first ReStore, a nonprofit home improvement store and recycling initiative. The ReStore, a source of sustainable revenue for the organization, is also a donation facility that has diverted over 17 million pounds of reusable materials from landfills to date.

ONWARD

 **15**
HOMES BUILT



\$1,616,696
in volunteer labor

348

PEOPLE COUNSELED

 **29** CRITICAL HOME REPAIRS

By the Numbers

\$679,362 in property taxes paid by our homeowners

10
A-BRUSH WITH KINDNESS

7,044 volunteers served

750

INDIVIDUALS in NEED



49,308
volunteer hours

ReStore

In 1992, we established the first ReStore in the nation. For 23 years, it stood at its original opening location in east Austin. However, in the fall of 2015, we made a monumental change. We moved our ReStore across town to a location that receives tens of thousands more views per day. With increased visibility and an upgraded, energy-efficient building, the ReStore has averaged a 195% increase in sales.



Shop for a Cause.
Donate for Hope.



- **6,500 donations** to the ReStore in 2015
- Diverted **2,435,000 pounds** from landfills in 2015
- **19,483,049 pounds** diverted from landfills since 1992
- **\$1,071,655** in ReStore sales in 2015



“I remember how free I felt the moment I got my key. I’m so thankful that I have a safe place for my children to play and grow in.”

**Nadiya Bounoua,
Barteny Cove Homeowner**

Barteny Cove

On a plot of seven acres in east Austin, a new community is flourishing. 2015 brought about the completion of one of our largest neighborhoods - Barteny Cove. Volunteers contributed 47,000 hours of labor to the project, family partners poured 9,300 hours of “sweat equity” into their homes, and corporate sponsors partnered to raise over \$2,000,000 to fund the construction costs. This strong, stable, and self-reliant community is a testament to team work!

HomeBase



In 2015, HomeBase, a subsidiary of Austin Habitat for Humanity, broke ground on what will become a 61 home neighborhood called Westgate Grove. Working alongside mortgage companies, MoMark Development, and the City of Austin, HomeBase expands our affordable housing solutions to include clients who earn up to 80% of the Median Family Income an opportunity for affordable homeownership. This year 6 homes were closed.

Our Global Impact

As one of the thousands of Habitat for Humanity affiliates across the world, we are part of a global movement to build strength, stability, and self-reliance through shelter. Our focus is local, but our impact

is global. Every time one of our Habitat homeowners closes on their home, we contribute \$2,000 to the work of an affiliate in a developing country. Over the course of 2015, we built 16 homes. This provided \$32,000

to Habitat for Humanity Nepal, where they used the money to distribute over 2,300 temporary shelter kits and 20,000 water backpacks to victims of the 7.8 magnitude earthquake that struck Nepal in April of 2015.

WELLS FARGO

Over the years, Wells Fargo has been one of our strongest supporters. Their partnership has built and repaired homes, sponsored events, contributed thousands of volunteer hours, and provided expertise through Board of Directors leadership. In 2015, they made another commitment to Austin Habitat by supporting our Community Home Center.

“Like Austin Habitat for Humanity, Wells Fargo strives to support, revitalize and sustain our communities. We have a great relationship with AHFH and when we heard about the plans for its Community Home Center, we knew that we wanted to play a significant role in helping to establish a location where people can both donate quality items as well as purchase inventory to improve and invest in their homes.”

— Mark Masten, Regional Banking Area President, Wells Fargo

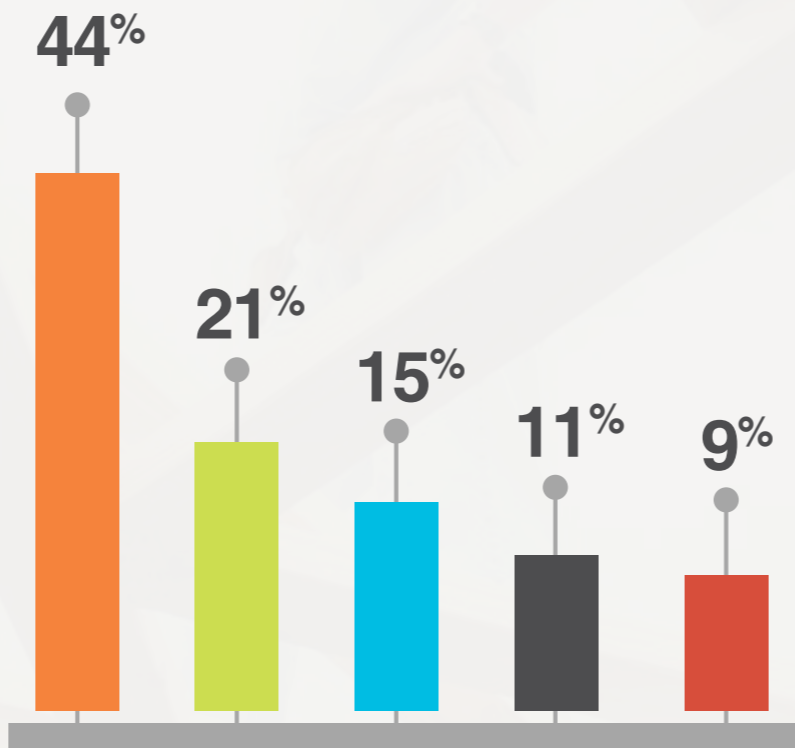
2015 Financials

ASSETS

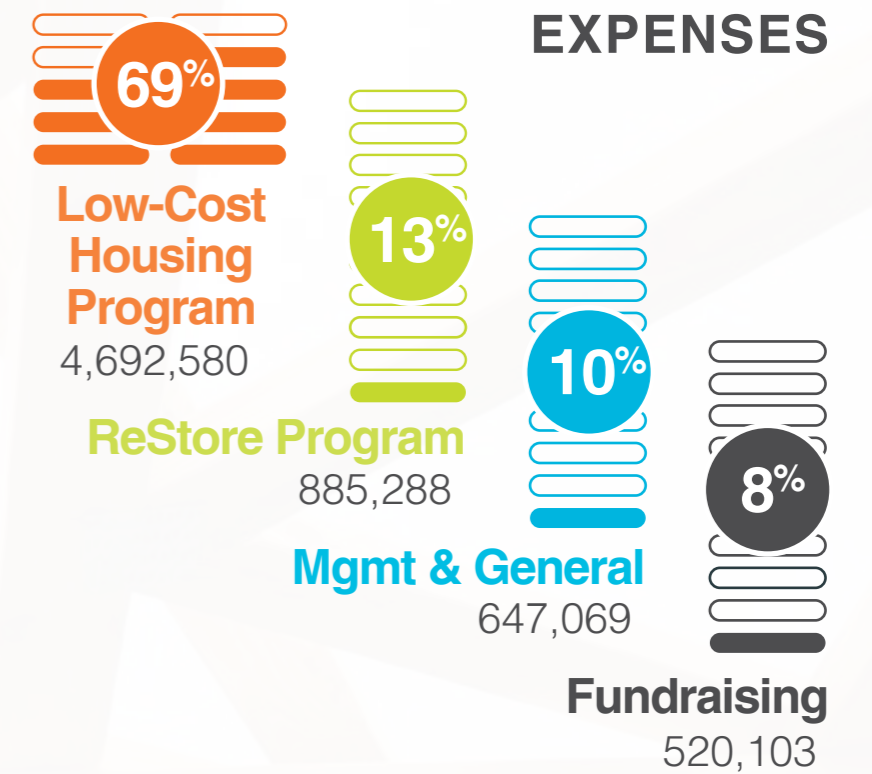


INCOME

- **Contributions & Grants**
3,124,722
- **Home Sales**
1,514,962
- **ReStore**
1,071,655
- **Other Revenue**
746,415
- **In-Kind Donations**
648,882
- **Gain on Sale of Property & Equipment**
199,923



EXPENSES



\$250,000 and higher

City of Austin
Habitat for Humanity International
Texas Department of Housing & Community Affairs (Bootstrap)

\$100,000 - \$250,000

Cornerstone Homeownership Innovation Program
Wells Fargo Housing Foundation

\$2,500 - \$4,999

YourCause, LLC
Stewart Title Austin, Inc.
City of Bastrop
Men of St. Luke's On The Lake
St. John's United Methodist Church
Austin Pro Siding & Windows
Arlene Miller
Mark and Leah Muller
Entrepreneurs Foundation Of Central Texas
Henry W. Bull Foundation

Suan Tinsley
Austin Mortgage Bankers Association
Austin Cops For Charities
St. Matthew's Episcopal Church
The Austin Diagnostic Clinic
Keri Aladeniyi
Matt and Juliet Dirba
Patricia Plante
Roger Weekly
Eddie and Mary Mazurek

Charlie and Judy Carpenter
CoreLogic
Dubose Family Foundation
ECG Foundation
Everett Financial, Inc.
Ovation Partners
Robert Charles Lesser & Co.
The Rachael And Ben Vaughan Foundation
Wal-Mart Foundation

\$50,000 - \$95,000

Austin Board of REALTORS™
Homeaway.com
SailPoint
Home Depot Store Support

Silicon Labs
Isla Carroll Turner Friendship Trust
Bank of America Corp.
PRJ Development LLC

Realty Austin
The Posey Family Foundation
GM Foundation
Thrivent Financial

\$1,000 - \$2,499

Wells Fargo Community Support Campaign
Schwab Charitable Fund
Austex Concrete Construction
TRUIST Connect
Goodwin & Goodwin Real Estate
Google, Inc.
NeighborWorks America
St. Alban's Episcopal Church
Jason Carrier
Jim and Chris Cowden
Susan DeGraffenried
Jim and Judy Isaacson
Richard and Wanda Lowke
Tommy and Barbara Mars
Betty McBride
Patricia McHargue
Jennifer Mitchell
Christopher Yates
Thomas Zuiss
Austin Bar Association, Inc.
Jim and Meg Addison
Cathy Carter
Bruce Germer Ins. Agency
First United Methodist Church - Lockhart
Megan Mims
Ryan Leahy
Andrew and Robbi Millest
Arnold Foundation
Equitable Commercial Realty PLLC
Friedel Family Foundation
Frost Bank
Holtzman Partners
Matt Berry
Steve and Laura Beuerlein
Patrick Butler
Chris and Tish Elliott
Larry and Sheila Kuehn
Dan and Christi Mondrik
Bob and Estrella Posey

Michael Speciale
Jack and Ann Swingler
Clas and Marianne Olsson
Gil Cowan
Kim Griffin
Doug Raymond
Jerry West
Trinity Title of Texas, LLC
Kay McAllister
Carrie Nauyalis
Philip and Mary Southwick
James Longino
Fred and Shelly Weber
Parker and Jenne Fanning
Jennifer Purcell
David Betz
Rolling Hills Community Church
Austin Startup Games, Inc.
Capital Project Management
Emmaus Catholic Church
Fidelity National Title Insurance
Company
First National Bank
Heart Sing Foundation
Hendricks Real Estate
Highland Park Baptist Church
Martin, Frost & Hill, P.C.
Shepherd Of The Hills Presbyterian
St. Mark's Episcopal Church
St. Thomas More Catholic Church
Texas Air Products, Ltd.
The National Christian Foundation
University Federal Credit Union
WMC Enterprises LLC
Vicki Barry
Mike and Agnes Beasley
Matt Benigno
Gerard and Barbara Bula
Carolyn Conn

Gary Crum
Nathan Dooley
Clifton and Beth Douglass
David and Janet Freidberg
Bill and Rosemary Galloway
Samuel and Lisa Georgeson
Connie Goldston
Barksdale and Carolyn Hortenstine
James and Clara Jo Huckaby
Robert Jennings
Beth Kirkhart
Brian and Mary Lengel
Louis and Rosanne Lindsey
Brenda Loudermilk
Ron and Marlene Massa
Mark and Kelly Masten
Bishop McCarthy
Marjorie and Mark McClain
Paul and Sonia Miranda
Eddie and Ritamay Mire
Michael and Heidi Muth
Al Lindahl and Margaret Neale Neale
Lauren Neugebauer
Mike and Glenda Owen
David and Susan Pacinda
David and Dana Parker
Roxanne Rix
Dr. and Mrs. Roueche
Dave and Sarah Stasney-Chun
Travis and Robin Tenney
James and Kathleen Thompson
Vera and Richard Love Charitable Fund
Steve and Virginia Visser
Patrick and Kimberly Whitenight
Vickie Williams
Greg Wooldridge

\$20,000 - \$49,999

Texas State Affordable Housing Corporation
Thrivent Financial for Lutherans
Sigma Alpha Epsilon - Texas Rho Chapter
Lola Wright Foundation

Mercury Insurance
FHLB Dallas
Bank Of America Charitable Foundation
Capital Area Housing Finance Corporation

NXP Semiconductors
Randy and Cathy Schreiber

\$10,000 - \$19,999

Corner West, LLC DBA The Dogwood
Silicon Valley Community Foundation
Ann Bower
Episcopal Church Of The Good Shepherd
Taylor Brown and Julieta Gorini Brown
Kerbey Lane Cafe INC
St. Vincent de Paul Catholic Church

Hope Presbyterian Church
C3 Presents LLC
BBVA Compass Bank
CBRE
Donald D. Hammill Foundation
Sieh Trust
Sun Life Assurance Company of Canada

The Roy F. & Joann Cole Mitte Foundation
Tsourmas Family Trust
Janet Harman and Kent Mayes
Kenneth and Ruth Harvey
Larry Parks and Pat Love
Mike and Sandy Ryan

\$5,000 - \$9,999

David De Roo
Westlake United Methodist Church
Popp Hutcheson PLLC
Riverbend Church
J.P. Morgan Chase
Mike and Wendy Elsasser
George Gau and MP Mueller
St. Luke's On The Lake Episcopal Church
Rio Texas Conference
First United Methodist Church of Austin
St. David's Episcopal Church
First Baptist Church of Austin
First United Methodist Church of Pflugerville

Manchaca United Methodist Church
Northwest Hills United Methodist Church
James and Diane Cano
Marcia Harelak
Noble Capital
UT Campus Chapter
Knights Of Columbus: St. Catherine Of
Siena Council, N# 8156
Austin Community Foundation
Engen Contracting, Inc.
Applied Materials Foundation
Atlassian
Bee Creek United Methodist Church

Cirrus Logic
Communities Foundation Of Texas
Greater Houston Community Foundation
Texas Craft Brewers Guild
The Rock Ridge Foundation
Tokyo Electron
Vida Capital Inc.
Bill and Jenny Eversole
Randall Fojtasek
Robert and Lorraine Mossman
James and Dabney Roe
Theodore P Davis Charitable Trust



Safe and stable homes are the foundation of healthy families and sustainable communities. But owning a home is not possible for many of our neighbors. With your help, we can change that.

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